

**Annual report
for the year 2017
Van Aalst Group B.V.**

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To the board of Directors
Van Aalst Group B.V.
Baanhoekweg 16
3313 LA DORDRECHT

Dordrecht, 27 July 2018

Dear Sirs,

Please find enclosed the annual report of Van Aalst Group B.V.
In this report we look back to a challenging year in which we created a solid base for further growth.
2017 was a financially sound fiscal year in which we were able to present growth in both revenues and net profits.
We are confident for the year ahead. The auditor's report is included under the other information.

1.1 Consolidated result

Analysis of the consolidated result

	2017		2016	
	€	%	€	%
Net turnover	13.925.148	100,0	12.258.403	100,0
Cost of sales	-9.383.701	-67,4	-9.392.775	-76,6
Gross margin	4.541.447	32,6	2.865.628	23,4
Wages and salaries	866.299	6,2	995.725	8,1
Social security charges	-157.564	-1,1	-49.521	-0,4
Pension contributions	101.201	0,7	117.310	1,0
Amortisation of intangible fixed assets	136.118	1,0	16.998	0,1
Depreciation of tangible fixed assets	188.432	1,4	131.705	1,1
Other staff expenses	260.552	1,9	193.577	1,6
Housing expenses	87.331	0,6	115.600	0,9
Selling expenses	336.716	2,4	80.728	0,7
Car expenses	59.630	0,4	68.253	0,6
Office expenses	160.657	1,2	227.942	1,9
General expenses	1.051.830	7,6	638.815	5,2
Research and development	3.709	-	9.121	0,1
Total operating expenses	3.094.911	22,3	2.546.253	20,9
Operating result	1.446.536	10,3	319.375	2,5
Financial income	-197.342	-1,4	-227.273	-1,9
Consolidated result from operational activities before taxation	1.249.194	8,9	92.102	0,6
Taxation	-96.712	-0,7	136.270	1,1
	1.152.482	8,2	228.372	1,7
Result from participations	38.391	0,3	61.505	0,5
Consolidated result from operational activities after taxation	1.190.873	8,5	289.877	2,2
Minority interest	24.904	0,2	25.796	0,2
Net consolidated result after taxation	1.215.777	8,7	315.673	2,4

1.2 Financial position

In order to gain an understanding of the company's financial position, we have included the following overviews, which are based on the data set out in the financial statements. The following table is the summarized balance sheet as at 31 December 2017.

Financial structure

	31-12-2017		31-12-2016	
	€	%	€	%
Assets				
Intangible fixed assets	3.079.404	15,2	2.800.228	25,1
Tangible fixed assets	4.632.231	22,8	3.151.951	28,3
Financial fixed assets	496.571	2,4	468.392	4,2
Stock	895.320	4,4	829.804	7,4
Receivables	5.636.146	27,8	3.319.774	29,8
Cash at bank and in hand	5.567.393	27,4	584.182	5,2
	<u>20.307.065</u>	<u>100,0</u>	<u>11.154.331</u>	<u>100,0</u>
Liabilities				
Group equity	11.171.729	55,0	3.955.952	35,5
Minority interest	-72.509	-0,4	-47.606	-0,4
Provisions	972.999	4,8	963.157	8,6
Long-term liabilities	1.242.733	6,1	1.109.583	9,9
Short-term liabilities	6.992.113	34,5	5.173.245	46,4
	<u>20.307.065</u>	<u>100,0</u>	<u>11.154.331</u>	<u>100,0</u>

2. Executive Board's Report

General

Management looks back to a very exciting 2017 in which year a lot of significant events took place. The very succesful market introduction of our first Safeway, the acquisition of the majority of the share capital of Techano Group AS in Kristiansand, Norway and the succesful emission of newly issued shares of Van Aalst Group B.V. to Motus Investments B.V., a legal entity in which NIBC Bank and Rotterdam Port Fund are both shareholder. All these events contributed to creating a more solid basis of our Group, both financially and strategically.

In the Board Report of 2016 we mentioned the full focus of senior management on the development of the first Safeway. Management expressed her ambition to become a significant player in the W2W market and therefore this subsidiary is getting a lot of management attention.

Management sees both the W2W market and the market for cement carriers as the most promising markets. Unfortunately market circumstances in the oil & gas market are still challenging. We see very small signs of recovery but unfortunately these signs don't lead to new orders. The demand for cement carriers is still solid and we were glad to deliver new systems to our clients in 2017.

As indicated earlier management of Van Aalst Group focusses on the possibilities of the W2W market, both in renewables and oil & gas. After the succesful market introduction of the first Safeway management expressed the ambition to build a fleet of several gangway bridges in the years to come. This ambition results in the need of engineering capacity, of funds and a solid organization to realise this ambition.

These needs were partially fulfilled in 2017 already by acquiring the majority of Techano Group AS in Kristiansand, Norway, an engineering company who is active in offshore cranes. By acquiring the majority of the shares Van Aalst Group more than doubles her engineering capacity and has the possibility to enter into the offshore cranes market which extends the product portfolio. Furthermore it acquires a foothold in the Norwegian market, an important market in oil & gas as well as the W2W market in Norway.

The need for funds was solved by a very successfully closed deal with Motus Investments B.V., enabling the Group to full fill their ambitions. We issued several press releases in November 2017 about this transaction in which we explain the strategic intentions of this transaction.

Performance and operational results

After the challenging financial year 2016 management expected a recovery in 2017 as stated clearly in the Executive Board Report 2016. We are glad that we can report, like indicated in this report, an increase of both revenues as net profit. Revenue grew with about 13% and gross margin improved significantly by using more purchasing power.

As in 2016 costs were managed efficiently. Despite the extra ordinary costs, related to both the transaction with Motus Investments and the acquisition if Techano Group AS, these costs were in control again, resulting in a significant improvement of 2017 nett profit.

Businesswise the cement carrier market and the market of spares and services contributed very positively to both turnover and margin. We are proud to report the first rental revenue of our first Safeway, contributing to gross margin for the first time.

In total we can be very proud of these results, given the market circumstances and the challenges we were facing in areas of R & D and markets.

Financial position

As mentioned earlier management expressed the ambition to build a fleet of motion compensated gangway systems in the years to come. This ambition results in significant investments in assets, resulting in a need for capital. Although cash flow of Van Aalst Group is good management decided to increase the share capital of Van Aalst Group B.V. with the issue of new shares. We are proud to report that we successfully placed these new shares at Motus Investments B.V., a legal entity with NIBC Bank and Rotterdam Port Fund as shareholders. This share issue results in a very healthy financial position of over 55% at year end.

In the course of 2018 Safeway numbers 2,3 and 4 will be built which will reduce the cash levels shown at year end.

Based on the current outlook and the solid management of working capital management expects ratio's to remain steady in 2018.

Investments/capital expenditure

In 2017 Van Aalst Group invested for more than 2 mln in the development and assembly of the first motion compensated gangway bridge and the start of the second unit. The investments were mainly financed by the companies free cash flow, resulting in a very healthy liquidity position at year end.

In 2018 we will invest further in building the numbers 2,3 and 4 which will result in reducing the cash levels and using the credit facility at ABN.AMRO Bank.

Based on our current expectations and commitments the company is able to meet their obligations to suppliers and external stake holders.

Outlook

Management expects that the challenging market circumstances for the oil & gas market remain unchanged. We see moderate improvements of activities but until now without firm orders. For that reason the focus remains on cement carriers and W2W. In those markets management sees ample possibilities for both revenues and gain of marketshare.

The results of 2017 and the first months of 2018 give us confidence for increasing revenue and gross margins. We were able to close some interesting deals and we see demand for the rental business rising.

On the other hand we will have to invest in our organization because of the growth of our rental fleet. In

some areas that means that we probably will not be able to completely recover the related costs because of the low volumes because we are building up our business. This will have some impact on net results.

Summary

Management looks back on an intense and eventful fiscal 2017 in which we were able to create a solid base for our future. The introduction and first revenues in the rental business, the acquisition of Techano Group AS and the succesful share issue in Van Aalst Group B.V. , all major issues for diversification and growth of our group.

The oil and gas market is still down but we see small signs of improvement. The market for concrete carriers is still good and Safeway is performing beyond expectations. 2017 was a solid year. Revenues increased over 13%, gross margin improved significantly and because of our strict management of costs results improved significantly.

2018 will be a challenging year again, mostly because of organizational issues, related to our Safeway building program. However, our position is strong and the financial basis is solid.

Based on the success of the effective strategy of diversification, a good product portfolio, a strict management of costs and the number of outstanding quotations management is confident that we are going to be able to face the challenges and look ahead to a positive 2018 !!

Dordrecht, 27 July 2018

G.A.W. van Aalst
Director

Van Aalst Group B.V.

3.1 Consolidated balance sheet as at 31 December 2017

(After proposal distribution of result)

	31-12-2017		31-12-2016	
	€	€	€	€
ASSETS				
Fixed assets				
<i>Intangible fixed assets</i>				
Costs of development	2.862.877		2.708.231	
Concessions and licenses	60.000		75.000	
Goodwill	156.527		16.997	
		3.079.404		2.800.228
<i>Tangible fixed assets</i>				
Buildings and land	13.921		19.902	
Furniture, fixtures and fittings	239.593		61.766	
Vehicles	138.746		203.628	
Other fixed assets	4.239.971		2.866.655	
		4.632.231		3.151.951
<i>Financial fixed assets</i>		496.571		468.392
Current assets				
<i>Stock</i>				
Raw materials and consumables	463.170		568.734	
Prepayments on stock	432.150		261.070	
		895.320		829.804
<i>Receivables</i>				
Trade debtors	4.020.509		1.960.148	
Taxes and social securities	1.185.707		557.495	
Current account shareholders	8.068		8	
Other accounts receivable	5.698		5.697	
Accrued income and prepaid expenses	416.164		796.426	
		5.636.146		3.319.774
<i>Cash at bank and in hand</i>		5.567.393		584.182
Total assets		20.307.065		11.154.331

	31-12-2017		31-12-2016	
	€	€	€	€
LIABILITIES				
Group equity				
Shareholders' equity	11.171.729		3.955.952	
Minority interest	-72.509		-47.606	
		11.099.220		3.908.346
Provisions				
Deferred taxes	722.499		627.657	
Warranty provision	55.500		90.500	
Provision commissioning	195.000		245.000	
		972.999		963.157
Long-term liabilities				
Subordinated loans		1.242.733		1.109.583
Short-term liabilities				
Trade creditors	5.063.210		3.139.810	
Liabilities to group companies	76.283		-	
Liabilities to other participations	100.008		100.008	
Taxes and social securities	-		8.524	
Other debts	-		16.854	
Accruals and deferred income	1.752.612		1.908.049	
		6.992.113		5.173.245
Total liabilities		20.307.065		11.154.331

3.2 Consolidated profit and loss account for the year 2017

	2017		2016	
	€	€	€	€
Net turnover	13.925.148		12.258.403	
Cost of sales	<u>-9.383.701</u>		<u>-9.392.775</u>	
Gross margin		4.541.447		2.865.628
Wages and salaries	866.299		995.725	
Social security charges	-157.564		-49.521	
Pension contributions	101.201		117.310	
Amortisation of intangible fixed assets	136.118		16.998	
Depreciation of tangible fixed assets	188.432		131.705	
Other operating expenses	<u>1.960.425</u>		<u>1.334.036</u>	
Total operating expenses		<u>3.094.911</u>		<u>2.546.253</u>
Operating result		1.446.536		319.375
Interest and similar expenses		<u>-197.342</u>		<u>-227.273</u>
Consolidated result from operational activities before taxation		1.249.194		92.102
Taxation		<u>-96.712</u>		<u>136.270</u>
		1.152.482		228.372
Result from participations		<u>38.391</u>		<u>61.505</u>
Consolidated result from operational activities after taxation		1.190.873		289.877
Minority interest		<u>24.904</u>		<u>25.796</u>
Net consolidated result after taxation		<u>1.215.777</u>		<u>315.673</u>

3.3 Consolidated cash flow statement for the year 2017

	2017		2016	
	€	€	€	€
Cash flow from operating activities				
Operating result		1.446.536		319.375
<i>Adjustments for</i>				
Depreciation of intangible and tangible fixed assets	329.423		157.297	
Movements in provisions	9.842		-569.444	
Value changes of receivables from fixed assets	1.870		-	
		341.135		-412.147
<i>Movement in working capital</i>				
Inventories and work in progress	-65.516		1.689.817	
Trade debtors	-2.060.361		697.920	
Other accounts receivable	-636.273		680.902	
Accrued income and prepaid expenses	380.262		-78.845	
Current liabilities (excluding banks)	1.818.868		-283.522	
		-563.020		2.706.272
Cash flow from investing activities		1.224.651		2.613.500
Interest paid	-197.342		-227.273	
Taxation	-96.712		136.270	
		-294.054		-91.003
Cash flow from operating activities		930.597		2.522.497
Cash flow from operating activities				
Investments in intangible assets	-415.294		-1.494.862	
Investments in tangible assets	-1.683.176		-2.825.491	
Investments in financial fixed assets	-53.157		-	
Disposal of tangible fixed assets	9.591		2.881	
Disposal of financial fixed assets	61.500		32.500	
Cash flow from operating activities		-2.080.536		-4.284.972
Cash flow from financing activities				
Receipts from issuance of share capital	9.272		-	
Share premium in financial year	5.990.728		-	
Increase long-term liabilities	133.150		1.109.583	
Cash flow from financing activities		6.133.150		1.109.583
Movements cash		4.983.211		-652.892

Van Aalst Group B.V.

VOOR WAARMERKINGS-
DOELEINDEN

Verstegen accountants
en adviseurs

Behorend bij verklaring
afgegeven d.d. 27/07/2018

Movement cash and cash equivalents

Balance as at beginning of financial year

584.182

1.237.074

Movements during financial year

4.983.211

-652.892

Balance at financial year end

5.567.393

584.182

3.4 Notes to the financial statements of the consolidated annual report

Entity information

Registered address and registration number trade register

The registered and actual address of Van Aalst Group B.V. is Baanhoekweg 16, 3313 LA in Dordrecht. Van Aalst Group B.V. is registered at the trade register under number 50103539.

General notes

The most important activities of the entity

Van Aalst Group institutes around a group of independent companies that specialize in specific fields within the pneumatic cargo handling of machinery, equipment and its development, for transport and distribution to the Marine & Offshore and the Construction Industry worldwide.

Today, the companies have established to become a reference point thanks to the short communication lines and their highly skilled enthusiastic professionals whom dedicate themselves to deliver sustainable products that meet business specific processes.

Close collaboration and decade of surround field knowledge has led to great technological advances as a result of the customer driven approach and dedication. With the core design principles being reliable, durable, efficient and safe, the companies continually delivered top quality products that reflects in the latest products, Van Aalst Group works with determination to deliver environmental friendly solutions for now and in the future.

With the recently expanded Pneumatic R&D center Van Aalst Group aims to establish the leading position in the current operating markets and to further explore new market opportunities.

The office in Dordrecht situated on the same industrial ground holds a facility of approximately 9000m² with 3000m² for offices, production, training center and research and development. The facility has easy road access and a waterfront of 150m with easy waterway access via the Rotterdam harbor to the North Sea. The waterfronts permits construction and conversions of cargo vessels up to DWT 10.000 at location.

Disclosure of estimates

In applying the principles and policies for drawing up the financial statements, the directors of Van Aalst Group B.V. make different estimates and judgments that may be essential to the amounts disclosed in the financial statements. If it is necessary in order to provide the transparency required under Book 2, article 362, paragraph 1, the nature of these estimates and judgments, including related assumptions, is disclosed in the notes to the relevant financial statement item.

Disclosure of consolidation

The consolidated financial statements of Van Aalst Group B.V. comprise the financial figures of Van Aalst Group B.V. and her subsidiaries.

The reason for not consolidating a subsidiary

Techano Group AS, a 50,1% participation of Van Aalst Group B.V., has been acquired as of November 8th, 2017. As of this moment the participation should be consolidated in the financial statements of Van Aalst Group B.V. for 2017. Techano Group AS is a newly acquired participation established in Norway. Because of limitations in obtaining reliable financial information of Techano Group AS for the period November 8th, 2017 until December 31st, 2017 without spending disproportionate cost and time, the participation has not been consolidated yet. Given the importance of the participation in relation to the Financial Statements of Van Aalst Group B.V. this is of negligible significance.

The share of Van Aalst Group B.V. in the result of Techano Group AS for the period November 8th, 2017 until December 31st, 2017, is determined as a proportional part of the annual result of the participation and is as such accounted for in the company as well as the consolidated profit and loss statement.

General accounting principles

The accounting standards used to prepare the financial statements

The consolidated financial statement is drawn up in accordance with the provisions of Title 9, Book 2 of the Dutch Civil Code and the firm pronouncements in the Dutch Accounting Standards, as published by the Dutch Accounting Standards Board ('Raad voor de Jaarverslaggeving').

Assets and liabilities are generally valued at historical cost, production cost or at fair value at the time of acquisition. If no specific valuation principle has been stated, valuation is at historical cost.

Conversion of amounts denominated in foreign currency

Except where otherwise stated all amounts in the report are in euro (€).

Assets and liabilities in foreign currencies are converted into euro at the spot rates of exchange prevailing at balance sheet date. Translation differences are taken to the profit and loss account

Accounting principles

Intangible assets

Intangible fixed assets are stated at historical cost less amortisation. Impairments are taken into consideration; this is relevant in the event that the carrying amount of the asset is higher than its realisable value.

Development costs

Research costs are recognised in the profit and loss account. Expenditure on development projects is capitalised as part of the production cost if it is likely from both a commercial and technical perspective that the project will be successful and the cost can be determined reliably. A legal reserve has been formed within equity with regard to the recognised development costs for the capitalised amount. The amortisation of capitalised development costs commences at the time when the commercial production starts and takes place over the expected future useful life of the asset.

Goodwill

Goodwill is the positive difference between the acquisition price of the participations concerned and the net asset value at the time of their acquisition, less amortization. Capitalized goodwill is amortized, on a straight line basis, over a period of five years

Intangible assets other

Other intangible fixed assets at the costs incurred less the accumulated amortisation costs. Impairments expected on the balance sheet date are taken into account. An impairment occurs when the carrying amount of an asset is higher than the recoverable amount; the recoverable amount is the higher of the realisable value and the value in use.

Property, plant and equipment

Tangible fixed assets are valued at acquisition costs or production costs plus additional costs less straight-line depreciation based on the expected life, unless stated otherwise. Impairments expected on the balance sheet date are taken into account.

Inventories

Inventories of raw materials and trading goods are valued at acquisition cost. The risk of obsolescence is taken into account.

Receivables

Receivables are initially valued at the fair value of the consideration to be received. Receivables are subsequently valued at the amortised cost price. If there is no premium or discount and there are no transaction costs, the amortised cost price equals the nominal value of the accounts receivable. If payment of the receivable is postponed under an extended payment deadline, fair value is measured on the basis of the discounted value of the expected revenues. Interest gains are recognised using the effective interest method. Provisions for bad debts are deducted from the carrying amount of the receivable.

Cash and cash equivalents

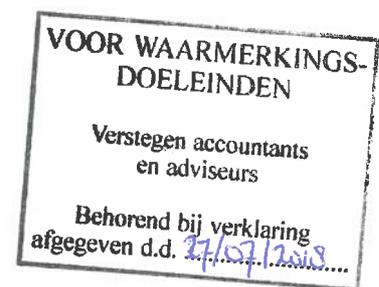
Cash at banks and in hand represent cash in hand, bank balances and deposits with terms of less than twelve months. Overdrafts at banks are recognised as part of debts to lending institutions under current liabilities. Cash at banks and in hand is valued at nominal value.

Provision for tax liabilities

Deferred tax liabilities are recognised for temporary differences between the value of the assets and liabilities under tax regulations on the one hand and the book values applied in these financial statements on the other. The computation of the deferred tax liabilities is based on the tax rates prevailing at the end of the reporting year or the rates applicable in future years, to the extent that they have already been enacted by law.

Deferred income tax is provided on temporary differences arising on investments in group companies, associates and joint ventures, except where the timing of the reversal of the temporary difference is controlled by Van Aalst Group B.V. and it is probably that the temporary difference will not reverse in the foreseeable future.

Van Aalst Group B.V.



Deferred tax balances are valued at nominal value.

Warranty provision

This provision relates to costs that must be reimbursed for products that have been sold or services that have been performed, if the legal entity has an obligation because the agreed quality standards have not been met.

Other provisions

Other kinds of provision are included in accordance with the nominal value of the expenditure which is expected to be necessary to settle the obligations.

Current liabilities

On initial recognition current liabilities are recognised at fair value. After initial recognition current liabilities are recognised at the amortised cost price, being the amount received taking into account premiums or discounts and minus transaction costs. This is usually the nominal value.

Accounting principles for determining the result

The result is formed by the other operating income less expenses that can be allocated to the financial year. The expenses are based on the balance sheet valuation as stated above. Profits are recognized in the financial year in which the services to third parties are performed. Losses are recognized in the financial year in which they are foreseeable.

Revenue recognition

Net turnover concerns the proceeds of the goods that are delivered and/or the services that are performed during the financial year.

Other operating expenses

Costs are determined on a historical basis and are attributed to the reporting year to which they relate.

Interest expenses and related expenses

Interest expenses are recognised on a pro rata basis, taking account of the effective interest rate of the liabilities to which they relate. In accounting for interest expenses, the recognised transaction expenses for loans received are taken into consideration.

Income tax expense

Tax on the result is calculated based on the result before tax in the consolidated profit and loss account, taking account of the losses available for set-off from previous financial years (to the extent that they have not already been included in the deferred tax assets) and exempt profit components and after the addition of non-deductible costs. Due account is also taken of changes which occur in the deferred tax assets and deferred tax liabilities in respect of changes in the applicable tax rate.

In the financial statements of group companies a tax charge is calculated on the basis of the accounting result. The corporate income tax that is due by these group companies is charged into the current accounts with Van Aalst Group B.V.

Cash flow statement

The cash flow statement has been prepared using the indirect method. The cash items disclosed in the cash flow statement comprise cash at banks and in hand except for deposits with a maturity longer than three months. Cash flows denominated in foreign currencies have been translated at average estimated exchange rates. Exchange differences affecting cash items are shown separately in the cash flow statement. Interest paid and received, dividends received and income taxes are included in cash from operating activities. Dividends paid are recognised as cash used in financing activities. The purchase consideration paid for the acquired group corporation has been recognised as cash used in investing activities where it was settled in cash. Any cash at banks and in hand in the acquired group corporation have been deducted from the purchase consideration. Transactions not resulting in inflow or outflow of cash, including finance leases, are not recognised in the cash flow statement. Payments of finance lease instalments qualify as repayments of borrowings under cash used in financing activities and as interest paid under cash generated from operating activities.

Van Aalst Group B.V.

VOOR WAARMERKINGS-
DOELEINDEN
Verstegen accountants
en adviseurs
Behorend bij verklaring
afgegeven d.d. 27/07/2018

3.5 Notes to the consolidated balance sheet

Fixed assets

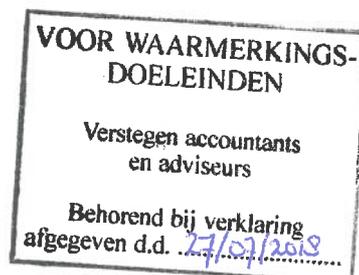
Intangible fixed assets

	Costs of deve- lopment	Concessions and licenses	Goodwill	Total
	€	€	€	€
Book value as at 1 January 2017	2.708.231	75.000	16.997	2.800.228
Investments	253.370	-	161.924	415.294
Amortisations	-98.724	-15.000	-22.394	-136.118
Book value as at 31 December 2017	<u>2.862.877</u>	<u>60.000</u>	<u>156.527</u>	<u>3.079.404</u>
Depreciation percentages	<u>20%</u>	<u>20%</u>	<u>20%</u>	

Van Aalst Group B.V.
Tangible fixed assets

	Buildings and land	Furniture, fixtures and fittings	Vehicles	Other fixed assets	Total
	€	€	€	€	€
<i>Balance as at 1 January 2017</i>					
Purchase value	224.593	258.265	382.090	2.897.484	3.762.432
Accumulated depreciation	-204.691	-196.499	-178.462	-30.829	-610.481
Book value as at 1 January 2017	<u>19.902</u>	<u>61.766</u>	<u>203.628</u>	<u>2.866.655</u>	<u>3.151.951</u>
<i>Movements</i>					
Acquisitions	-	177.827	-	1.505.349	1.683.176
Amortization	-5.981	-	-55.291	-132.033	-193.305
Disposal	-	-	-95.900	-	-95.900
Disposal accumulated depreciation	-	-	86.309	-	86.309
Balance movements	<u>-5.981</u>	<u>177.827</u>	<u>-64.882</u>	<u>1.373.316</u>	<u>1.480.280</u>
<i>Balance as at 31 December 2017</i>					
Purchase value	224.593	436.092	284.936	4.402.833	5.348.454
Accumulated depreciation	-210.672	-196.499	-146.190	-162.862	-716.223
Book value as at 31 December 2017	<u>13.921</u>	<u>239.593</u>	<u>138.746</u>	<u>4.239.971</u>	<u>4.632.231</u>
Depreciation percentages	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	

An amount of € 3.649.798 of acquisitions (other assets) are related to fixed assets in progress

Van Aalst Group B.V.

Financial fixed assets

	Participations in group companies	Other participations	Deferred tax assets	Total
	€	€	€	€
<i>Balance as at 1 January 2017</i>				
Principal value	-	92.861	375.531	468.392
Balance as at 1 January 2017	-	92.861	375.531	468.392
<i>Movements</i>				
Investments	53.158	53.778	-	106.936
Result	-15.387	-	-	-15.387
Dividend	-	-61.500	-	-61.500
Transfer to acute company tax	-	-	-1.870	-1.870
Balance movements	37.771	-7.722	-1.870	28.179
<i>Balance as at 31 December 2017</i>				
Principal value	37.771	85.139	373.661	496.571
Balance as at 31 December 2017	37.771	85.139	373.661	496.571
			<u>31-12-2017</u>	<u>31-12-2016</u>
			€	€
<i>Participations in group companies</i>				
Techano Group AS			37.771	-
<i>Participations in affiliated companies</i>				
Mulder Europe B.V.			85.139	92.861
<i>Deferred tax assets</i>				
Deferred tax asset			373.661	375.531
			<u>2017</u>	<u>2016</u>
			€	€
<u>Deferred tax asset</u>				
Balance as at 1 January			375.531	-
Increasing			-	375.531
Transfer to acute company tax			-1.870	-
Balance as at 31 December			373.661	375.531

Van Aalst Group B.V.

VOOR WAARMERKINGS-
DOELEINDEN

Verstegen accountants
en adviseurs

Behorend bij verklaring
afgegeven d.d. 27/07/2018

Current assets
Stock

Raw materials and consumables
Raw materials and consumables

Receivables

Trade debtors

Trade debtors

Provision for doubtful debts

Taxes and social securities

Value added tax

Wage tax

Company tax

Other taxes

Current account shareholders

Geniet Beheer B.V., current account

J.R. de Boer B.V., current account

W. van Aalst, current account

Other debtors

Security deposit

Wang Yan Xian, security deposit (\$ 5.000)

Van Aalst Foundation

Accrued income and prepaid expenses

Insurance claim

Other amounts still to be received

Prepaid expenses projects

(Final) installments of projects still to be invoiced

Other amounts still to be received

	<u>31-12-2017</u>	<u>31-12-2016</u>
	€	€
	<u>463.170</u>	<u>568.734</u>
	4.020.509	1.997.129
	-	-36.981
	<u>4.020.509</u>	<u>1.960.148</u>
	1.149.776	399.136
	33.430	-
	2.475	158.359
	26	-
	<u>1.185.707</u>	<u>557.495</u>
	4	4
	4	4
	8.060	-
	<u>8.068</u>	<u>8</u>
	800	800
	4.128	4.128
	770	769
	<u>5.698</u>	<u>5.697</u>
	25.237	-
	19.920	52.394
	245.378	553.967
	34.001	-
	<u>91.628</u>	<u>190.065</u>
	<u>416.164</u>	<u>796.426</u>

	31-12-2017	31-12-2016
	€	€
Cash at bank and in hand		
Cash	2.848	2.860
ABN-AMRO bank, current account (EUR)	4.297.245	1.427.689
ABN-AMRO bank, current account (USD)	1.115.447	-989.889
ABN-AMRO bank, current account (SGD)	-	1.517
ABN-AMRO bank, current account (NOK)	142.587	132.704
ABN-AMRO bank, current account (CNY)	-	54
ABN-AMRO bank, current account (HKD)	-	-19
Chase Bank, current account (USD)	9.266	9.266
	<u>5.567.393</u>	<u>584.182</u>

Group equity

The equity of the Company is disclosed in the company notes to the balance sheet.

Minority interest

Minority interest in Cargomaxx Drilling B.V.	-6.038	-3.231
Minority interest in Safeway B.V.	-66.471	-44.375
	<u>-72.509</u>	<u>-47.606</u>

Provisions
Deferred taxes

	2017	2016
	€	€
Balance as at 1 January	627.657	336.917
Increasing as a result of revaluation	94.842	290.740
Balance as at 31 December	<u>722.499</u>	<u>627.657</u>
Warranty provision		
Balance as at 1 January	90.500	412.653
Warranty costs charged to warranty provision	-70.976	-40.875
Additions	35.976	35.133
Release of warranty provision	-	-316.411
Balance as at 31 December	<u>55.500</u>	<u>90.500</u>

The warranty provision is calculated using the static method on the weighted average of the possible outcomes of similar obligations. The provision is based on the expected economic duration of the warranty. The warranty costs are deducted from the provision.

Van Aalst Group B.V.

	<u>2017</u>	<u>2016</u>
	€	€
<i>Provision commissioning</i>		
Balance as at 1 January	245.000	407.500
Additions	9.900	50.000
	<u>254.900</u>	<u>457.500</u>
Commissioning costs charged to commissioning provision	-59.900	-212.500
Balance as at 31 December	<u>195.000</u>	<u>245.000</u>
<i>Long-term liabilities</i>		
	<u>31-12-2017</u>	<u>31-12-2016</u>
	€	€
<i>Subordinated loans</i>		
Welkom Beheer B.V., loan	<u>1.242.733</u>	<u>1.109.583</u>
<i>Short-term liabilities</i>		
<i>Liabilities to group companies</i>		
Techano Group AS, current account	<u>76.283</u>	<u>-</u>
<i>Liabilities to other participations</i>		
Welkom Beheer B.V., current account	<u>100.008</u>	<u>100.008</u>
<i>Taxes and social securities</i>		
Wage tax	<u>-</u>	<u>8.524</u>
<i>Other debts</i>		
W. van Aalst, current account	<u>-</u>	<u>16.854</u>
<i>Accruals and deferred income</i>		
Holiday allowance	43.281	49.493
Outstanding Holidays	33.588	28.840
Miscellaneous	66.487	365.767
Accrued income	559.100	404.272
Costs still to be expected for projects	486.243	354.166
Payments in transit	<u>563.913</u>	<u>705.511</u>
	<u>1.752.612</u>	<u>1.908.049</u>

Van Aalst Group B.V.



Off-balance-sheet rights, obligations and arrangements

Disclosure of contingent arrangements

The facilities with the ABN AMRO Bank applies to Van Aalst Marine & Offshore B.V. and Cargomaxx B.V. The maximum credit in current account amounts to € 750.000 for Van Aalst Marine & Offshore B.V. and € 250.000 for Cargomaxx B.V.

The facilities each have a guarantee facility of € 1.500.000 for Van Aalst Marine & Offshore B.V. and € 500.000 for Cargomaxx B.V.

For this facilities the following collateral has been granted:

- Possessory pledge of stocks and inventories;
- Silent pledge of accounts receivable.

This information was derived from the credit arrangement dated May 12th, 2014.

Disclosure of off-balance sheet commitments

Rental obligations relate to the lease and amount to € 58.000 on an annual basis.

The off-balance sheet liabilities relating to the fiscal unity

In connection with the existence of a fiscal unity for corporate income tax as well as value added tax, the company is severally liable for the corporate income tax and value added tax liabilities of the fiscal unity in The Netherlands

Off-balance sheet commitments relating to guarantees

It is common practice to The Van Aalst Group B.V. and her subsidiaries to come to the specific payment arrangements with their clients, based on the progress of the projects. It is therefore not unusual to agree to prepayments which are backed by a prepayment guarantee from our banker.

On december 31th, 2017 ABN AMRO Bank had an outstanding amount of bank guarantees on behalf of the Van Aalst Group of € 185.562.

3.6 Notes to the consolidated profit and loss account

	2017	2016
	€	€
Net turnover		
Rental revenues	839.289	-
Project revenues	12.075.823	11.461.665
Replacements/spareparts revenues	797.774	771.961
Miscellaneous	37.500	4.502
Engineering assistance revenues	174.762	20.275
	<u>13.925.148</u>	<u>12.258.403</u>
Cost of sales		
Project expenses	7.772.252	8.533.244
Temporary staff	443.940	269.569
Transport costs	406.002	368.054
Cost of sales miscellaneous (replacements/spareparts)	375.904	513.440
Other project costs	-69.386	-26.087
Travel expenses	66.751	135.842
Commission	-47.609	55.857
Movement in warranty provision	548.641	-332.488
Exchange rate and payment differences	10.206	2.844
Movement in commissioning provision	-50.000	-162.500
Warranty expenses	-73.000	35.000
	<u>9.383.701</u>	<u>9.392.775</u>
Wages and salaries		
Salaries and wages	927.495	1.225.322
Re-charged salaries and wages	-61.196	-229.597
	<u>866.299</u>	<u>995.725</u>

Average number of employees

2017

	Active within the Netherlands	Active outside the Netherlands	Total
Average number of employees	12,00	6,00	18,00

2016

	Active within the Netherlands	Active outside the Netherlands	Total
Average number of employees	17,00	-	17,00

	<u>2017</u>	<u>2016</u>
	€	€
<i>Social security charges</i>		
Social security charges	<u>-157.564</u>	<u>-49.521</u>
<i>Pension contributions</i>		
Other pension contributions	<u>101.201</u>	<u>117.310</u>
<i>Amortisation of intangible fixed assets</i>		
Amortization costs of development	98.724	-
Amortisation costs concessions and licenses	15.000	-
Amortisation costs goodwill	<u>22.394</u>	<u>16.998</u>
	<u>136.118</u>	<u>16.998</u>
<i>Depreciation of tangible fixed assets</i>		
Buildings and land	5.981	24.881
Inventory	-	17.425
Vehicles	55.291	67.164
Other fixed assets	<u>132.033</u>	<u>30.829</u>
	<u>193.305</u>	<u>140.299</u>
Book profit vehicles	<u>-4.873</u>	<u>-8.594</u>
	<u>188.432</u>	<u>131.705</u>
<i>Other operating expenses</i>		
Other staff expenses	260.552	193.577
Housing expenses	87.331	115.600
Selling expenses	336.716	80.728
Car expenses	59.630	68.253
Office expenses	160.657	227.942
General expenses	1.051.830	638.815
Research and development	<u>3.709</u>	<u>9.121</u>
	<u>1.960.425</u>	<u>1.334.036</u>

	2017	2016
	€	€
<i>Other staff expenses</i>		
Canteen expenses	10.357	12.250
Reorganization expenses	27.748	62.412
Industrial cloting	100	387
Motor car allowance	184	6
Study and training expenses	1.624	1.166
Travelling and entertainment	23.497	30.925
Other allowances	-550	-1.950
Third party services	180.224	65.138
Other staff expenses	17.368	23.243
	<u>260.552</u>	<u>193.577</u>
<i>Housing expenses</i>		
Rent	57.302	86.314
Maintenance buildings	17.537	16.485
Gas, water and electricity	11.954	11.954
Other housing expenses	538	847
	<u>87.331</u>	<u>115.600</u>
<i>Selling expenses</i>		
Advertising	23.136	18.277
Exhibitions and fairs	76.973	86.544
Travelling and entertainment	60.039	29.683
Write off doubtful debtor	-	-217.746
Selling expenses foreign offices	105.531	100.200
Miscellaneous	34.823	15.938
Engineering	14.540	32.931
Selling expenses China	21.674	14.901
	<u>336.716</u>	<u>80.728</u>
<i>Car expenses</i>		
Fuel	15.770	17.115
Repair and maintenance	16.241	15.511
Insurance	5.942	13.077
Road tax	4.653	4.914
Private use cars	9.525	3.071
Fines	2.416	3.425
Other car expenses	5.083	11.140
	<u>59.630</u>	<u>68.253</u>

	<u>2017</u>	<u>2016</u>
	€	€
<i>Office expenses</i>		
Office supplies	14.920	13.329
Mail and postage	344	561
Telephone, fax and internet	26.396	36.466
Printed matter	3.761	8.627
Specialist literature	1.212	325
Automation expenses	41.850	68.991
Insurance premium	40.632	-
Repair and maintenance office furniture	2.208	2.137
Other office expenses	7.636	17.633
Office expenses Singapore	508	24.208
Foreign office expenses	21.190	55.665
	<u>160.657</u>	<u>227.942</u>
<i>General expenses</i>		
Subscriptions	10.181	11.733
Insurance	77.302	105.125
Management fee	310.000	255.000
Audit costs, other non-audit services	112.198	112.199
Currency translation differences	-10.669	-1.054
Miscellaneous expenses	4.482	447
Consultancy	503.596	97.075
Bank expenses	24.149	38.906
Fine and increases of taxes and social insurance premiums	-	4.884
Other general expenses	9.341	-
Donations	11.250	14.500
	<u>1.051.830</u>	<u>638.815</u>
<i>Research and development</i>		
Research and development	<u>3.709</u>	<u>9.121</u>
<i>Interest and similar expenses</i>		
Tax authorities	-	4.485
Interest loans contracted	133.150	109.583
Bank interest	64.192	113.205
	<u>197.342</u>	<u>227.273</u>
<i>Tax authorities</i>		
Interest tax authorities	-	<u>4.485</u>

Van Aalst Group B.V.

VOOR WAARMERKINGS-
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Verstegen accountants
en adviseurs

Behorend bij verklaring
afgegeven d.d. 27/07/2018

	<u>2017</u>	<u>2016</u>
	€	€
<i>Interest loans contracted</i>		
Welkom Beheer B.V., lening	<u>133.150</u>	<u>109.583</u>
<i>Taxation</i>		
Deferred income tax expense	-94.842	-290.740
Income tax expense from current financial year	<u>-1.870</u>	<u>427.010</u>
	<u>-96.712</u>	<u>136.270</u>
<i>Result from participations</i>		
Techano Group AS	-15.387	-
Mulder Europe B.V.	<u>53.778</u>	<u>61.505</u>
	<u>38.391</u>	<u>61.505</u>
<i>Minority interest</i>		
Cargomaxx Drilling B.V.	2.808	7.034
Safeway B.V.	<u>22.096</u>	<u>18.762</u>
	<u>24.904</u>	<u>25.796</u>

4.1 Corporate balance sheet as at 31 December 2017

(After proposal appropriation of result)

	31-12-2017		31-12-2016	
	€	€	€	€
ASSETS				
Fixed assets				
<i>Intangible fixed assets</i>				
Concessions and licenses	60.000		75.000	
Goodwill	156.527		16.997	
		216.527		91.997
<i>Tangible fixed assets</i>				
Furniture, fixtures and fittings		239.593		61.766
<i>Financial fixed assets</i>		4.585.922		2.816.161
Current assets				
<i>Receivables</i>				
Receivables from group companies	6.853.595		3.876.320	
Taxes and social securities	1.149.869		555.020	
Current account shareholders	8.060		-	
Other accounts receivable	770		769	
Accrued income and prepaid expenses	9.413		3.572	
		8.021.707		4.435.681
Total assets		13.063.749		7.405.605

	<u>31-12-2017</u>		<u>31-12-2016</u>	
	€	€	€	€
LIABILITIES				
Shareholders' equity				
Issued share capital		27.272		18.000
Share premium reserve		7.727.479		1.736.751
General reserve		3.416.978		2.201.201
		<u>11.171.729</u>		<u>3.955.952</u>
Short-term liabilities				
Amounts owed to credit institutions		120.976		949
Trade creditors		205.985		128.571
Liabilities to group companies		1.465.051		3.203.271
Liabilities to other participations		100.008		100.008
Other liabilities and accrued expenses		-		16.854
		<u>1.892.020</u>		<u>3.449.653</u>
Total liabilities		<u><u>13.063.749</u></u>		<u><u>7.405.605</u></u>

4.2 Corporate profit and loss account for the year 2017

	2017		2016	
	€	€	€	€
Net turnover	-		1.500	
Cost of sales	-		-1.066	
Gross margin		-		434
Personnel expenses	163.069		163.069	
Depreciation of intangible and tangible fixed assets	56.826		43.550	
Other operating expenses	530.088		315.957	
Total operating expenses		749.983		522.576
Operating result		-749.983		-522.142
Interest and similar income	85.102		19.939	
Interest and similar expenses	-34.766		-18.384	
Financial income		50.336		1.555
Result from operational activities before taxation		-699.647		-520.587
Taxation		135.451		125.897
		-564.196		-394.690
Result from participations		1.779.973		710.363
Net result after taxes		1.215.777		315.673

4.3 Notes to the financial statements of the corporate annual report

Accounting principles

Financial assets

Participations, over which significant influence can be exercised, are valued according to the net asset value method. In the event that 20% or more of the voting rights can be exercised, it may be assumed that there is significant influence.

The net asset value is calculated in accordance with the accounting principles that apply for these financial statements; with regard to participations in which insufficient data is available for adopting these principles, the valuation principles of the respective participation are applied.

If the valuation of a participation based on the net asset value is negative, it will be stated at nil. If and insofar as Van Aalst Group B.V. can be held fully or partially liable for the debts of the participation, or has the firm intention of enabling the participation to settle its debts, a provision is recognised for this.

Newly acquired participations are initially recognised on the basis of the fair value of their identifiable assets and liabilities at the acquisition date. For subsequent valuations, the principles that apply for these financial statements are used, with the values upon their initial recognition as the basis.

The amount by which the carrying amount of the participation has changed since the previous financial statements as a result of the net result achieved by the participation is recognised in the corporate profit and loss account.

Participations over which no significant influence can be exercised are valued at historical cost. The result represents the dividend declared in the reporting year, whereby dividend not distributed in cash is valued at fair value.

In the event of an impairment loss, valuation takes place at the recoverable amount; an impairment is recognised and charged to the corporate profit and loss account.

Receivables recognised under financial fixed assets are initially valued at the fair value less transaction costs. These receivables are subsequently valued at amortised cost price, which is, in general, equal to the nominal value. For determining the value, any depreciation is taken into account.

Deferred tax assets are recognised for all deductible temporary differences between the value of the assets and liabilities under tax regulations on the one hand and the accounting policies used in these financial statements on the other, on the understanding that deferred tax assets are only recognised insofar as it is probable that future taxable profits will be available to offset the temporary differences and available tax losses.

The calculation of the deferred tax assets is based on the tax rates prevailing at the end of the reporting year or the rates applicable in future years, to the extent that they have already been enacted by law.

Deferred tax assets are valued at their nominal value.

4.4 Notes to the company balance sheet

Fixed assets

Intangible fixed assets

	Concessions and licenses	Goodwill	Total
	€	€	€
Book value as at 1 January 2017	75.000	16.997	91.997
Investments	-	161.924	161.924
Amortisations	-15.000	-22.394	-37.394
Book value as at 31 December 2017	60.000	156.527	216.527
Depreciation percentages	20%	20%	

Tangible fixed assets

	Furniture, fixtures and fittings
	€
<i>Balance as at 1 January 2017</i>	
Purchase value	61.766
Book value as at 1 January 2017	61.766
<i>Movements</i>	
Acquisitions	177.827
Balance movements	177.827
<i>Balance as at 31 December 2017</i>	
Purchase value	239.593
Book value as at 31 December 2017	239.593

Van Aalst Group B.V.
**VOOR WAARMERKINGS-
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	<u>31-12-2017</u>	<u>31-12-2016</u>
	€	€
Financial fixed assets		
Participations in group companies	4.127.122	2.347.769
Participations in affiliated companies	85.139	92.861
Deferred tax assets	373.661	375.531
	<u>4.585.922</u>	<u>2.816.161</u>

List of participations

	Share in issued capital in %	Shareholders' equity latest adopted accounts	Result latest adopted accounts
		€	€
Cargomaxx B.V., Dordrecht	100,00	-	373.603
Cargomaxx Drilling B.V., Dordrecht	96,11	-	-69.370
Van Aalst Houston LLC, Houston	100,00	-	-16.257
Van Aalst Marine & Offshore B.V., Dordrecht	100,00	-	1.648.654
Van Aalst Singapore Pte. Ltd., Singapore	100,00	-	224.771
Safeway B.V., Dordrecht	95,00	-	-419.819
Techano Group AS, Norway	50,10	-	-15.387
Mulder Europe B.V., Dordrecht	50,00	-	53.778

	<u>31-12-2017</u>	<u>31-12-2016</u>
	€	€
Participations in group companies		
Cargomaxx B.V.	906.094	532.491
Cargomaxx Drilling B.V.	-149.181	-79.811
Van Aalst Houston LLC	-400.863	-384.606
Van Aalst Marine & Offshore B.V.	4.913.820	3.265.166
Van Aalst Singapore Pte. Ltd.	82.426	-142.345
Safeway B.V.	-1.262.945	-843.126
Techano Group AS	37.771	-
	<u>4.127.122</u>	<u>2.347.769</u>

Participations in affiliated companies

Mulder Europe B.V.	<u>85.139</u>	<u>92.861</u>
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Deferred tax assets

Deferred tax asset	<u>373.661</u>	<u>375.531</u>
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Van Aalst Group B.V.
**VOOR WAARMERKINGS-
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	<u>2017</u>	<u>2016</u>
	€	€
Deferred tax asset		
Balance as at 1 January	375.531	-
Increasing	-	375.531
Transfer to acute company tax	-1.870	-
Balance as at 31 December	<u>373.661</u>	<u>375.531</u>
 Current assets		
	<u>31-12-2017</u>	<u>31-12-2016</u>
	€	€
Receivables from group companies		
Safeway B.V., current account	5.745.757	2.735.123
Cargomaxx B.V., current account	127.574	-
Cargomaxx Drilling B.V., current account	572.897	537.930
Van Aalst Houston LLC, current account	407.367	410.129
Van Aalst Singapore Pte. Ltd., current account	-	193.138
	<u>6.853.595</u>	<u>3.876.320</u>
 On the current account 2% interest is allocated. No repayment obligation have been agreed upon.		
Taxes and social securities		
Value added tax	1.149.869	399.136
Company tax	-	155.884
	<u>1.149.869</u>	<u>555.020</u>
 Current account shareholders		
W. van Aalst, current account	<u>8.060</u>	<u>-</u>
 Other debtors		
Van Aalst Foundation	<u>770</u>	<u>769</u>
 Accrued income and prepaid expenses		
Other amounts still to be received	<u>9.413</u>	<u>3.572</u>

Van Aalst Group B.V.

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Behorend bij verklaring
afgegeven d.d. 27/07/2018

Shareholders' equity

Issued share capital

Issued and fully paid up:

- 18.000 shares A of € 1. The shares are being held by Welkom Beheer B.V.
- 9.272 shares B of € 1. The shares are being held by Motus Investment B.V.

	<u>2017</u>	<u>2016</u>
	€	€
Share premium reserve		
Balance as at 1 January	1.736.751	1.736.751
Share premium in financial year	<u>5.990.728</u>	-
Balance as at 31 December	<u><u>7.727.479</u></u>	<u><u>1.736.751</u></u>
General reserve		
Balance as at 1 January	2.201.201	1.885.528
Appropriation of result	<u>1.215.777</u>	<u>315.673</u>
Balance as at 31 December	<u><u>3.416.978</u></u>	<u><u>2.201.201</u></u>
Short-term liabilities		
	<u>31-12-2017</u>	<u>31-12-2016</u>
	€	€
Amounts owed to credit institutions		
ABN-AMRO bank, current account (EUR)	<u>120.976</u>	<u>949</u>
Liabilities to group companies		
Cargomaxx B.V., current account	-	397.809
Van Aalst Marine & Offshore B.V., current account	1.246.674	2.805.462
Van Aalst Singapore Pte. Ltd., current account	142.094	-
Techano Group AS, current account	<u>76.283</u>	-
	<u><u>1.465.051</u></u>	<u><u>3.203.271</u></u>
On the current accounts 2% interest is allocated. No repayment obligation have been agreed upon.		
Liabilities to other participations		
Welkom Beheer B.V., current account	<u>100.008</u>	<u>100.008</u>
Other liabilities and accrued expenses		
W. van Aalst, current account	-	<u><u>16.854</u></u>

Van Aalst Group B.V.

Off-balance-sheet rights, obligations and arrangements

The off-balance sheet liabilities relating to the fiscal unity

In connection with the existence of a fiscal unity for corporate income tax as well as value added tax, the company is severally liable for the corporate income tax and value added tax liabilities of the fiscal unity in The Netherlands.

Appropriation of appropriation of result

The management of the company proposes to appropriate the result as follows:

The appropriation of profit for the year 2017 in the amount of € 1.215.777 will be added to in full to the general reserves.

This proposal needs to be determined by the General Meeting, but has already been processed in anticipation in the annual accounts 2017 for the company.

4.5 Notes to the corporate profit and loss account

	2017 €	2016 €
Net turnover		
Miscellaneous	-	1.500
Cost of sales		
Cost of sales	-	1.066
Personnel expenses		
Wages and salaries	163.069	163.069
<i>Wages and salaries</i>		
Re-charged salaries and wages	163.069	163.069
Average number of employees		
2017		
	Active within the Netherlands	Active outside the Netherlands
Average number of employees 2016	-	-
	Active within the Netherlands	Active outside the Netherlands
Average number of employees	-	-
	2017 €	2016 €
Depreciation of intangible and tangible fixed assets		
Amortisation of intangible fixed assets	37.394	16.998
Depreciation of tangible fixed assets	19.432	26.552
	56.826	43.550
Amortisation of intangible fixed assets		
Amortisation costs concessions and licenses	15.000	-
Amortisation costs goodwill	22.394	16.998
	37.394	16.998
Depreciation of tangible fixed assets		
Re-charged depreciation expenses	19.432	26.552

	2017	2016
	€	€
Other operating expenses		
Other staff expenses	-	1
Housing expenses	8.531	8.740
Selling expenses	41.770	31.517
Car expenses	19.214	19.959
Office expenses	8.316	11.879
General expenses	452.257	243.861
	<u>530.088</u>	<u>315.957</u>
Other staff expenses		
Canteen expenses	909	1.099
Study and training expenses	1.174	1.026
Other staff expenses	-	23
	<u>2.083</u>	<u>2.148</u>
Re-charged staff expenses	-2.083	-2.147
	<u>-</u>	<u>1</u>
Housing expenses		
Maintenance buildings	2.018	47
Re-charged housing expenses	6.513	8.693
	<u>8.531</u>	<u>8.740</u>
Selling expenses		
Advertising	16.385	2.535
Exhibitions and fairs	17.527	23.772
Travelling and entertainment	2.170	-
Selling expenses foreign offices	17.608	17.933
	<u>53.690</u>	<u>44.240</u>
Re-charged selling expenses	-1.345	-7.842
Re-charged expenses foreign offices	-10.575	-4.881
	<u>41.770</u>	<u>31.517</u>
Car expenses		
Re-charged car expenses	<u>19.214</u>	<u>19.959</u>

	2017	2016
	€	€
Office expenses		
Office supplies	-	737
Telephone, fax and internet	-	425
Printed matter	1.890	6.063
Automation expenses	4.760	852
Other office expenses	1.547	4.196
	<u>8.197</u>	<u>12.273</u>
Re-charged office expenses	119	-394
	<u>8.316</u>	<u>11.879</u>
General expenses		
Subscriptions	2.348	2.429
Managementfee	310.000	300.000
Audit costs, other non-audit services	100.313	95.557
Currency translation differences	-4.220	-473
Miscellaneous expenses	3.398	3
Consultancy	439.465	10.769
Bank expenses	592	311
Fine and increases of taxes and social insurance premiums	-	4.884
Other general expenses	9.341	-
Donations	11.250	14.500
	<u>872.487</u>	<u>427.980</u>
Re-charged general expenses	-234.230	-4.119
Re-charged managementfee	-186.000	-180.000
	<u>452.257</u>	<u>243.861</u>
Interest and similar income		
Interest on receivables from group companies	84.747	19.939
Received bank interest	355	-
	<u>85.102</u>	<u>19.939</u>
Interest on receivables from group companies		
Cargomaxx B.V., current account	5.906	6.549
Cargomaxx Drilling B.V., current account	16.833	8.772
Van Aalst Singapore Pte. Ltd., current account	-	4.618
Safeway B.V., current account	62.008	-
	<u>84.747</u>	<u>19.939</u>

Van Aalst Group B.V.

	<u>2017</u>	<u>2016</u>
	€	€
<i>Interest and similar expenses</i>		
Interest liabilities to group companies	34.766	13.674
Tax authorities	-	4.485
Bank interest	-	225
	<u>34.766</u>	<u>18.384</u>
<i>Interest liabilities to group companies</i>		
Van Aalst Houston LLC, current account	-	168
Van Aalst Marine & Offshore B.V., current account	34.766	11.193
Safeway B.V., current account	-	2.313
	<u>34.766</u>	<u>13.674</u>
<i>Tax authorities</i>		
Interest tax authorities	-	4.485
	<u>-</u>	<u>4.485</u>
<i>Taxation</i>		
Income tax expense from current financial year	<u>135.451</u>	<u>125.897</u>
<i>Result from participations</i>		
Cargomaxx B.V.	373.603	14.261
Cargomaxx Drilling B.V.	-69.370	-173.758
Van Aalst Houston LLC	-16.257	-
Van Aalst Marine & Offshore B.V.	1.648.654	1.173.070
Van Aalst Singapore Pte. Ltd.	224.771	-8.231
Safeway B.V.	-419.819	-356.484
Techano Group AS	-15.387	-
Mulder Europe B.V.	53.778	61.505
	<u>1.779.973</u>	<u>710.363</u>

Dordrecht, 27 July 2018

Van Aalst Group B.V.

Welkom Beheer B.V.

Represented by:

G.A.W. van Aalst

Director

To the shareholders of
Van Aalst Group B.V.
Baanhoekweg 16
3313 LA DORDRECHT

Independent auditors' report

A. Report on the audit of the financial statements 2017

Our opinion

We have audited the financial statements 2017 of Van Aalst Group B.V., based in Dordrecht.

In our opinion the accompanying financial statements give a true and fair view of the financial position of Van Aalst Group B.V. as at 31 December 2017, and of its result for 2017 in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The financial statements comprise:

1. the consolidated and company balance sheet as at 31 December 2017;
2. the consolidated and company profit and loss account; and
3. the notes comprising a summary of the accounting policies and other explanatory information.

Basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the financial statements' section of our report.

We are independent of Van Aalst Group B.V. in accordance with the Wet toezicht accountantsorganisaties (Wta, Audit firms supervision act), the Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore we have complied with the Verordening gedrags- en beroepsregels accountants (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



B. Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- the management report;
- other information as required by Part 9 of Book 2 of the Dutch Civil Code..

Based on the following procedures performed, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

Management is responsible for the preparation of the management report in accordance with Part 9 of Book 2 of the Dutch Civil Code and other information as required by Part 9 of Book 2 of the Dutch Civil Code.

C. Description of responsibilities regarding the financial statements

Responsibilities of the board for the financial statements

The board is responsible for the preparation and fair presentation of the financial statements in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore, the board is responsible for such internal control as the board determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, the board is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting framework mentioned, the board should prepare the financial statements using the going concern basis of accounting unless the board either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Management should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

Our responsibilities for the audit of the financial statements

Our objective is to plan and perform the audit assignment in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit.



Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional scepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included e.g.:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion.
The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control;
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board;
- Concluding on the appropriateness of the board's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company to cease to continue as a going concern;
- Evaluating the overall presentation, structure and content of the special purpose financial information, including the disclosures; and
- Evaluating whether the financial statements represents the underlying transactions and events in a manner that achieves fair presentation.

Because we are ultimately responsible for the opinion, we are also responsible for directing, supervising and performing the group audit. In this respect we have determined the nature and extent of the audit procedures to be carried out for group entities. Decisive were the size and/of the risk profile of the group entities or operations. On this basis, we selected group entities for which an audit or review had to be carried out on the complete set of financial information or specific items.

We communicate with the board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

