

Draft d.d. 21-7-2020

Annual report  
for the year 2019  
Van Aalst Group B.V.

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To the board of Directors  
Van Aalst Group B.V.  
Baanhoekweg 16  
3313 LA DORDRECHT

Dordrecht, 16 July 2020

Dear Sirs,

Please find enclosed the annual report of Van Aalst Group B.V. concerning the fiscal year 2019. Management is proud to report that we successfully realized a turn around in both revenue and net profit in comparison to the year 2018.

We focused on a further expansion of our rental fleet of Seagull type gangways and all the related challenges like organizational issues and financing this growth. We successfully issued a subordinated bond on the NPEX exchange to secure the finances needed to establish further growth.

Unfortunately, like many companies in the world, we were confronted with the unexpected Corona crisis, resulting in a significant decrease of demand.

However, based on the very positive feedback of the market of our Seagull type gangways, our diversified portfolio and the successful market introduction of our offshore fish farm in Norway we feel confident that we are able to face the challenges ahead in the year to come.

## 1.1 Consolidated result

### Analysis of the consolidated result

	2019		2018		Movement	
	€	%	€	%	€	%
<b>Net turnover</b>	19.482.054	95,3	13.050.432	100,0	6.431.622	49,3
Changes in construction contracts	957.944	4,7	-	-	957.944	-
<b>Project revenues</b>	20.439.998	100,0	13.050.432	100,0	7.389.566	56,6
Cost of sales	-10.881.004	-53,2	-9.350.774	-71,7	-1.530.230	-16,4
Expenses work contracted out and other external expenses	-677.757	-3,3	-19.729	-0,2	-658.028	3.335,3
<b>Gross margin</b>	8.881.237	43,5	3.679.929	28,1	5.201.308	141,3
Wages and salaries	2.073.674	10,1	1.254.775	9,6	818.899	65,3
Social security charges	117.401	0,6	3.089	-	114.312	3.700,6
Pension contributions	192.198	0,9	115.186	0,9	77.012	66,9
Other expenses of employee benefits	459.751	2,2	316.413	2,4	143.338	45,3
Amortisation of intangible fixed assets	549.848	2,7	396.914	3,0	152.934	38,5
Depreciation of property, plant and equipment	953.879	4,7	478.603	3,7	475.276	99,3
Housing expenses	437.713	2,1	144.995	1,1	292.718	201,9
Operating and machine expenses	59.196	0,3	1.034	-	58.162	5.625,0
Selling expenses	791.824	3,9	407.120	3,1	384.704	94,5
Car expenses	111.442	0,5	54.242	0,4	57.200	105,5
Office expenses	281.312	1,4	153.670	1,2	127.642	83,1
General expenses	918.666	4,5	778.701	6,0	139.965	18,0
<b>Total of sum of expenses</b>	6.946.904	33,9	4.104.742	31,4	2.842.162	69,2
<b>Total of operating result</b>	1.934.333	9,6	-424.813	-3,3	2.359.146	555,3
Financial income	-646.370	-3,2	-215.288	-1,6	-431.082	-200,2
<b>Total of result of activities before tax</b>	1.287.963	6,4	-640.101	-4,9	1.928.064	301,2
Income tax expense	37.963	0,2	195.068	1,5	-157.105	-80,5
	1.325.926	6,6	-445.033	-3,4	1.770.959	397,9

Result from participations	<u>-</u>	<u>-</u>	<u>39.283</u>	<u>0,3</u>	<u>-39.283</u>	<u>-100,0</u>
<b>Total of result of activities before tax</b>	1.325.926	6,6	-405.750	-3,1	1.731.676	426,8
Minority interest	<u>-203.019</u>	<u>-1,0</u>	<u>121.498</u>	<u>0,9</u>	<u>-324.517</u>	<u>-267,1</u>
<b>Total of result after tax</b>	<u>1.122.907</u>	<u>5,6</u>	<u>-284.252</u>	<u>-2,2</u>	<u>1.407.159</u>	<u>495,0</u>

	<u>2019</u>	<u>2018</u>
	€	€
<b>EBITDA</b>		
	<u>3.438.060</u>	<u>451.704</u>
Total	<u>3.438.060</u>	<u>451.704</u>

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## 1.2 Financial position

In order to gain an understanding of the company's financial position, we have included the following overviews, which are based on the data set out in the financial statements. The following table is the summarized balance sheet as at 31 December 2019.

### Financial structure

	31-12-2019		31-12-2018	
	€	%	€	%
<b>Assets</b>				
Intangible assets	5.051.318	14,3	3.255.381	16,3
Property, plant and equipment	16.989.002	48,0	9.028.754	45,1
Financial assets	680.776	1,9	736.311	3,7
Inventories and work in progress	1.419.780	4,0	1.310.785	6,6
Construction contracts	-	-	1.539	-
Receivables	9.104.083	25,6	4.627.167	23,1
Cash and cash equivalents	2.181.898	6,2	1.047.612	5,2
	<u>35.426.857</u>	<u>100,0</u>	<u>20.007.549</u>	<u>100,0</u>
<b>Liabilities</b>				
Group equity	12.010.532	33,9	10.886.490	54,4
Minority interest	144.470	0,4	-123.004	-0,6
Provisions	1.037.651	2,9	794.968	4,0
Long-term liabilities	9.701.234	27,4	1.601.614	8,0
Short-term liabilities	12.532.970	35,4	6.847.481	34,2
	<u>35.426.857</u>	<u>100,0</u>	<u>20.007.549</u>	<u>100,0</u>
<b>Capital base</b>				
			<u>31-12-2019</u>	<u>31-12-2018</u>
			€	€
Group equity			12.010.532	10.886.490
Minority interest			144.470	-123.004
Subordinated loans			1.115.714	1.341.861
Bond loans			4.999.000	-
Total			<u>18.269.716</u>	<u>12.105.347</u>

## 2. Executive Board's Report

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**3.1 Consolidated balance sheet as at 31 December 2019***(After proposal distribution of result)*

	31-12-2019		31-12-2018	
	€	€	€	€
<b>ASSETS</b>				
<b>Fixed assets</b>				
<i>Intangible assets</i>		5.051.318		3.255.381
<i>Property, plant and equipment</i>		16.989.002		9.028.754
<i>Financial assets</i>		680.776		736.311
<b>Current assets</b>				
<i>Inventories and work in progress</i>				
Raw materials and consumables	1.338.195		596.806	
Work in progress	81.585		-	
Prepayments on stock	-		713.979	
		1.419.780		1.310.785
<i>Construction contracts</i>		-		1.539
<i>Receivables</i>				
Trade debtors	3.609.439		1.530.498	
Taxes and social security charges	909.445		791.179	
Current account shareholders	-		38.838	
Other accounts receivable	13.052		5.912	
Accrued income and prepaid expenses	4.572.147		2.260.740	
		9.104.083		4.627.167
<i>Cash and cash equivalents</i>		2.181.898		1.047.612
<b>Total assets</b>		<u>35.426.857</u>		<u>20.007.549</u>



	31-12-2019		31-12-2018	
	€	€	€	€
<b>LIABILITIES</b>				
<b>Group equity</b>				
Equity	12.010.532		10.886.490	
Minority interest	<u>144.470</u>		<u>-123.004</u>	
		12.155.002		10.763.486
<b>Provisions</b>				
Deferred tax liabilities	953.401		710.718	
Other provisions	<u>84.250</u>		<u>84.250</u>	
		1.037.651		794.968
<b>Long-term liabilities</b>				
Subordinated loans	1.115.714		1.341.861	
Bond loans	4.999.000		-	
Payables to banks	3.341.470		-	
Liabilities to other participations	62.439		58.442	
Other long-term liabilities	<u>182.611</u>		<u>201.311</u>	
		9.701.234		1.601.614
<b>Short-term liabilities</b>				
Payables to banks	1.013.054		129.296	
Trade payables	5.814.300		3.681.246	
Liabilities to other participations	232.945		117.607	
Payables relating to taxes and social security contributions	108.602		73.541	
Construction contracts	589.556		-	
Accruals and deferred income	<u>4.774.513</u>		<u>2.845.791</u>	
		12.532.970		6.847.481
<b>Total liabilities</b>		<u>35.426.857</u>		<u>20.007.549</u>

### 3.2 Consolidated profit and loss account for the year 2019

	2019		2018	
	€	€	€	€
<b>Net turnover</b>	19.482.054		13.050.432	
Changes in construction contracts	957.944		-	
<b>Project revenues</b>	20.439.998		13.050.432	
Cost of sales	-10.881.004		-9.350.774	
Expenses work contracted out and other external expenses	-677.757		-19.729	
<b>Gross margin</b>		8.881.237		3.679.929
Wages and salaries	2.073.674		1.254.775	
Social security charges	117.401		3.089	
Pension contributions	192.198		115.186	
Amortisation of intangible fixed assets	549.848		396.914	
Depreciation of property, plant and equipment	953.879		478.603	
Other operating expenses	3.059.904		1.856.175	
<b>Total of sum of expenses</b>		6.946.904		4.104.742
<b>Total of operating result</b>		1.934.333		-424.813
Financial income		-646.370		-215.288
<b>Total of result of activities before tax</b>		1.287.963		-640.101
Income tax expense		37.963		195.068
		1.325.926		-445.033
Result from participations		-		39.283
<b>Total of result of activities before tax</b>		1.325.926		-405.750
Minority interest		-203.019		121.498
<b>Total of result after tax</b>		1.122.907		-284.252

### 3.3 Notes to the consolidated financial statements

#### *Entity information*

##### **Registered address and registration number trade register**

The registered and actual address of Van Aalst Group B.V. is Baanhoekweg 16, 3313 LA in Dordrecht. Van Aalst Group B.V. is registered at the Chamber of Commerce under number 50103539.

#### *General notes*

##### **The most important activities of the entity**

Van Aalst Group institutes around a group of independent companies that specialize in specific fields within the pneumatic cargo handling of machinery, equipment and its development, for transport and distribution to the Marine & Offshore and the Construction Industry worldwide.

In 2015 Safeway B.V. was established and within this legal entity the development of a motion compensated gangway was started. In 2017 the first Seagull Motion Compensated gangway was introduced to the market and well received, resulting in various jobs in the oil & gas market and offshore wind. With year-round workability at serious levels above seawater (> 25 meters) Safeway redefines the state of affairs in offshore access systems.

In 2017 Van Aalst group B.V. acquired the majority of the shares of Techano Group AS, a company established in Kristiansand, Norway. Started as an engineering company in the oil- and gasmarket, Techano gradually developed to an innovative manufacturer of motion compensated offshore cranes and subsea winches with clients in the oil- and gas industry, (offshore) wind industry and offshore fish farming. Nowadays Techano delivers design work, engineering and production of a wide range of advanced load handling equipment

Today, the companies have established to become a reference point thanks to the short communication lines and their highly skilled enthusiastic professionals whom dedicate themselves to deliver sustainable products that meet business specific processes.

Close collaboration and decade of surround field knowledge has led to great technological advances as a result of the customer driven approach and dedication. With the core design principles being reliable, durable, efficient and safe, the companies continually delivered top quality products that reflects in the latest products, Van Aalst Group works with determination to deliver environmental friendly solutions for now and in the future.

With the recently expanded Pneumatic R&D center Van Aalst Group aims to establish the leading position in the current operating markets and to further explore new market opportunities.

The office in Dordrecht situated on the same industrial ground holds a facility of approximately 9000m<sup>2</sup> with 3000m<sup>2</sup> for offices, production, training center and research and development. The facility has easy road access and a waterfront of 150m with easy waterway access via the Rotterdam harbor to the North Sea. The waterfronts permits construction and conversions of cargo vessels up to DWT 10.000 at location.

**Disclosure of estimates**

In applying the principles and policies for drawing up the financial statements, the directors of Van Aalst Group B.V. make different estimates and judgments that may be essential to the amounts disclosed in the financial statements. If it is necessary in order to provide the transparency required under Book 2, article 362, paragraph 1, the nature of these estimates and judgments, including related assumptions, is disclosed in the notes to the relevant financial statement item.

**Disclosure of consolidation**

The consolidated financial statements of Van Aalst Group B.V. comprise the financial figures of Van Aalst Group B.V. and her subsidiaries.

***General accounting principles*****The accounting standards used to prepare the financial statements**

The consolidated financial statement is drawn up in accordance with the provisions of Title 9, Book 2 of the Dutch Civil Code and the firm pronouncements in the Dutch Accounting Standards, as published by the Dutch Accounting Standards Board ('Raad voor de Jaarverslaggeving').

Assets and liabilities are generally valued at historical cost, production cost or at fair value at the time of acquisition. If no specific valuation principle has been stated, valuation is at historical cost.

**Conversion of amounts denominated in foreign currency**

Except where otherwise stated all amounts in the report are in euro (€).

Assets and liabilities in foreign currencies are converted into euro at the spot rates of exchange prevailing at balance sheet date. Translation differences are taken to the profit and loss account

***Accounting principles*****Intangible assets**

Intangible fixed assets are stated at historical cost less amortisation. Impairments are taken into consideration; this is relevant in the event that the carrying amount of the asset is higher than its realisable value.

**Development costs**

Research costs are recognised in the profit and loss account. Expenditure on development projects is capitalised as part of the production cost if it is likely from both a commercial and technical perspective that the project will be successful and the cost can be determined reliably. A legal reserve has been formed within equity with regard to the recognised development costs for the capitalised amount. The amortisation of capitalised development costs commences at the time when the commercial production starts and takes place over the expected future useful life of the asset.

**Costs of goodwill acquired from third party**

Goodwill is the positive difference between the acquisition price of the participations concerned and the net asset value at the time of their acquisition, less amortization. Capitalized goodwill is amortized, on a straight line basis, over a period of five years

**Property, plant and equipment**

Tangible fixed assets are valued at acquisition costs or production costs plus additional costs less straight-line depreciation based on the expected life, unless stated otherwise. Impairments expected on the balance sheet date are taken into account.

**Inventories**

Inventories of raw materials and trading goods are valued at acquisition cost. The risk of obsolescence is taken into account.

**Work in progress**

Work in progress commissioned by third parties comprises the balance of project costs realised, profit attributed, and if applicable, recognised losses and instalments already invoiced. Work in progress are separately presented in the balance sheet under current assets. If it shows a credit balance, this will be presented under current liabilities.

Expenditure relating to project costs for work not yet performed is recognised under inventories.

**Receivables**

Receivables are initially valued at the fair value of the consideration to be received. Receivables are subsequently valued at the amortised cost price. If there is no premium or discount and there are no transaction costs, the amortised cost price equals the nominal value of the accounts receivable. If payment of the receivable is postponed under an extended payment deadline, fair value is measured on the basis of the discounted value of the expected revenues. Interest gains are recognised using the effective interest method. Provisions for bad debts are deducted from the carrying amount of the receivable.

**Cash and cash equivalents**

Cash at banks and in hand represent cash in hand, bank balances and deposits with terms of less than twelve months. Overdrafts at banks are recognised as part of debts to lending institutions under current liabilities. Cash at banks and in hand is valued at nominal value.

**Provision for tax liabilities**

Deferred tax liabilities are recognised for temporary differences between the value of the assets and liabilities under tax regulations on the one hand and the book values applied in these financial statements on the other. The computation of the deferred tax liabilities is based on the tax rates prevailing at the end of the reporting year or the rates applicable in future years, to the extent that they have already been enacted by law.

Deferred income tax is provided on temporary differences arising on investments in group companies, associates and joint ventures, except where the timing of the reversal of the temporary difference is controlled by Van Aalst Group B.V. and it is probably that the temporary difference will not reverse in the foreseeable future.

Deferred tax balances are valued at nominal value.

### **Warranty provision**

This provision relates to costs that must be reimbursed for products that have been sold or services that have been performed, if the legal entity has an obligation because the agreed quality standards have not been met.

### **Other provisions**

Other kinds of provision are included in accordance with the nominal value of the expenditure which is expected to be necessary to settle the obligations.

### **Non-current liabilities**

On initial recognition long-term debts are recognised at fair value. Transaction costs which can be directly attributed to the acquisition of the long-term debts are included in the initial recognition. After initial recognition long-term debts are recognised at the amortised cost price, being the amount received taking into account premiums or discounts and minus transaction costs. If there is no premium / discount or if there are no transaction costs, the amortised cost price is the same as the nominal value of the debt.

The difference between stated book value and the mature redemption value is accounted for as interest cost in the consolidated profit and loss account on the basis of the effective interest rate during the estimated term of the long-term debts.

### **Current liabilities**

On initial recognition current liabilities are recognised at fair value. After initial recognition current liabilities are recognised at the amortised cost price, being the amount received taking into account premiums or discounts and minus transaction costs. This is usually the nominal value.

### **Accounting principles for determining the result**

The result is formed by the other operating income less expenses that can be allocated to the financial year. The expenses are based on the balance sheet valuation as stated above. Profits are recognized in the financial year in which the services to third parties are performed. Losses are recognized in the financial year in which they are foreseeable.

### **Revenue recognition**

Net turnover concerns the proceeds of the goods that are delivered and/or the services that are performed during the financial year.

### **Other operating expenses**

Costs are determined on a historical basis and are attributed to the reporting year to which they relate.

### **Interest expenses and related expenses**

Interest expenses are recognised on a pro rata basis, taking account of the effective interest rate of the liabilities to which they relate. In accounting for interest expenses, the recognised transaction expenses for loans received are taken into consideration.

**Income tax expense**

Tax on the result is calculated based on the result before tax in the consolidated profit and loss account, taking account of the losses available for set-off from previous financial years (to the extent that they have not already been included in the deferred tax assets) and exempt profit components and after the addition of non-deductible costs. Due account is also taken of changes which occur in the deferred tax assets and deferred tax liabilities in respect of changes in the applicable tax rate.

In the financial statements of group companies a tax charge is calculated on the basis of the accounting result. The corporate income tax that is due by these group companies is charged into the current accounts with Van Aalst Group B.V.

**Cash flow statement**

The cash flow statement has been prepared using the indirect method. The cash items disclosed in the cash flow statement comprise cash at banks and in hand except for deposits with a maturity longer than three months. Cash flows denominated in foreign currencies have been translated at average estimated exchange rates. Exchange differences affecting cash items are shown separately in the cash flow statement. Interest paid and received, dividends received and income taxes are included in cash from operating activities. Dividends paid are recognised as cash used in financing activities. The purchase consideration paid for the acquired group corporation has been recognised as cash used in investing activities where it was settled in cash. Any cash at banks and in hand in the acquired group corporation have been deducted from the purchase consideration. Transactions not resulting in inflow or outflow of cash, including finance leases, are not recognised in the cash flow statement. Payments of finance lease instalments qualify as repayments of borrowings under cash used in financing activities and as interest paid under cash generated from operating activities.

### 3.4 Notes to the consolidated balance sheet

#### Fixed assets

#### Intangible assets

	Development costs	Concessions and licenses	Goodwill acquired from third party	Total
	€	€	€	€
Book value as at 1 January 2019	2.986.134	45.000	224.247	3.255.381
Additions	1.877.441	-	468.344	2.345.785
Amortisations	-397.147	-15.000	-137.701	-549.848
Book value as at 31 December 2019	<u>4.466.428</u>	<u>30.000</u>	<u>554.890</u>	<u>5.051.318</u>
Amortisation percentages	<u>10%</u>	<u>20%</u>	<u>20%</u>	



**Property, plant and equipment**

	Land and buildings	Furniture, fixtures and fittings	Vehicles	Other fixed assets	Total
	€	€	€	€	€
Balance as at 1 January 2019					
Cost or manufacturing price	224.593	442.432	289.334	9.234.214	10.190.573
Accumulated depreciation	-216.652	-196.499	-162.562	-586.106	-1.161.819
Book value as at 1 January 2019	<u>7.941</u>	<u>245.933</u>	<u>126.772</u>	<u>8.648.108</u>	<u>9.028.754</u>
<i>Movements</i>					
Additions	49.504	691	91.884	8.609.368	8.751.447
New consolidations	-	42.243	55.301	83.301	180.845
Amortization	-9.921	-16.288	-63.753	-857.754	-947.716
Disposals	-	-196.499	-93.197	-	-289.696
Depreciation on disposals	-	196.499	68.869	-	265.368
Balance movements	<u>39.583</u>	<u>26.646</u>	<u>59.104</u>	<u>7.834.915</u>	<u>7.960.248</u>
Balance as at 31 December 2019					
Cost or manufacturing price	274.097	341.609	394.365	17.926.883	18.936.954
Accumulated depreciation	-226.573	-69.030	-208.489	-1.443.860	-1.947.952
Book value as at 31 December 2019	<u>47.524</u>	<u>272.579</u>	<u>185.876</u>	<u>16.483.023</u>	<u>16.989.002</u>
Depreciation percentages	<u>20%</u>	<u>20%</u>	<u>20%</u>	<u>20%</u>	

**Financial assets**

	31-12-2019	31-12-2018
	€	€
<b>Participations in affiliated companies</b>		
Mulder Europe B.V.	-	66.657
<b>Deferred tax assets</b>		
Deferred tax asset	<u>680.776</u>	<u>553.940</u>

	<u>2019</u>	<u>2018</u>
	€	€
<i>Deferred tax asset</i>		
Balance as at 1 January	553.940	373.661
Increasing	<u>126.836</u>	<u>180.279</u>
Balance as at 31 December	<u><u>680.776</u></u>	<u><u>553.940</u></u>
	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<b>Other amounts receivable</b>		
Mulder Europe B.V., subordinated loan	<u>-</u>	<u>115.714</u>
<b>Current assets</b>		
<b>Inventories and work in progress</b>		
<i>Raw materials and consumables</i>		
Raw materials and consumables	1.204.745	596.806
Raw materials and consumables third parties	<u>133.450</u>	<u>-</u>
	<u><u>1.338.195</u></u>	<u><u>596.806</u></u>
<i>Work in progress</i>		
Work in progress	<u>81.585</u>	<u>-</u>
<b>Construction contracts</b>		
Capitalized expenses construction contracts	<u>-</u>	<u>1.539</u>
<b>Receivables</b>		
<i>Trade debtors</i>		
Trade debtors	3.614.908	1.530.498
Provision for doubtful debts	<u>-5.469</u>	<u>-</u>
	<u><u>3.609.439</u></u>	<u><u>1.530.498</u></u>

	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Taxes and social security charges</i>		
Value added tax	728.523	728.442
Company tax	151.098	3.008
Pension contributions	878	-
Other taxes	-	59.729
Deferred tax assets	<u>28.946</u>	<u>-</u>
	<u>909.445</u>	<u>791.179</u>
<i>Current account shareholders</i>		
J.R. de Boer B.V., current account	-	4
W. van Aalst, current account	<u>-</u>	<u>38.834</u>
	<u>-</u>	<u>38.838</u>
<i>Other debtors</i>		
Guarantee deposit	1.800	-
Security deposit	5.800	800
Wang Yan Ziang, security deposit (\$ 5.000)	4.128	4.128
Van Aalst Foundation	<u>1.324</u>	<u>984</u>
	<u>13.052</u>	<u>5.912</u>
<i>Accrued income and prepaid expenses</i>		
Other amounts still to be received	133.789	581.292
Prepaid expenses projects	3.169.579	1.405.240
(Final) installments of projects still to be invoiced	156.856	274.207
Insurance claim	<u>1.111.923</u>	<u>1</u>
	<u>4.572.147</u>	<u>2.260.740</u>
<b>Cash and cash equivalents</b>		
Cash	2.848	2.848
ABN-AMRO bank, current account (EUR)	1.506.975	-273.485
ABN-AMRO bank, current account (USD)	403.525	1.161.163
ABN-AMRO bank, current account (NOK)	235.009	157.086
Chase Bank, current account (USD)	<u>33.541</u>	<u>-</u>
	<u>2.181.898</u>	<u>1.047.612</u>

**Group equity**

The equity of the Company is disclosed in the company notes to the balance sheet.

**Provisions****Deferred tax liabilities**

	<u>2019</u>	<u>2018</u>
	€	€
Balance as at 1 January	710.718	722.499
Movements	<u>242.683</u>	<u>-11.781</u>
Balance as at 31 December	<u><u>953.401</u></u>	<u><u>710.718</u></u>

**Other provisions***Warranty provision*

Balance as at 1 January	14.250	55.500
Warranty costs charged to warranty provision	-14.250	-55.500
Additions	<u>24.250</u>	<u>14.250</u>
Balance as at 31 December	<u><u>24.250</u></u>	<u><u>14.250</u></u>

The warranty provision is calculated using the static method on the weighted average of the possible outcomes of similar obligations. The provision is based on the expected economic duration of the warranty. The warranty costs are deducted from the provision.

*Provision commissioning*

Balance as at 1 January	70.000	195.000
Commissioning costs charged to commissioning provision	<u>-10.000</u>	<u>-125.000</u>
Balance as at 31 December	<u><u>60.000</u></u>	<u><u>70.000</u></u>

**Long-term liabilities**

	Balance as at 31 December 2019	Short-term portion	Remaining pay-back time > 1 year	Remaining pay-back time > 5 year	Interest percentage
	€	€	€	€	%
Subordinated loans	1.115.714	-	1.115.714	-	-
Bond loans	4.999.000	-	4.999.000	-	-
Payables to banks	4.354.524	1.013.054	3.341.470	-	-
Liabilities to other participations	62.439	-	62.439	-	-
Other long-term liabilities	182.611	-	182.611	-	-
<b>Total</b>	<b>10.714.288</b>	<b>1.013.054</b>	<b>9.701.234</b>	<b>-</b>	<b>-</b>

**Disclosure of non-current liabilities**

Approximately € 1.115.714 has a term of more than 5 years.

	31-12-2019	31-12-2018
	€	€
<i>Subordinated loans</i>		
Welkom Beheer B.V., loan	1.000.000	1.341.861
G.A.W. van Aalst., loan	115.714	-
	<u>1.115.714</u>	<u>1.341.861</u>
 <i>Bond loans</i>		
Bond loan, NPEX	<u>4.999.000</u>	<u>-</u>
 <i>Bond loans</i>		
		Bond loan, NPEX
		€
Increase of other bonds and private loans		<u>4.999.000</u>
Balance as at 31 December 2019		<u>4.999.000</u>
Interest percentage		7,5%
Term		19-12-2024
 <i>Payables to banks</i>		
Leasehold obligations	<u>3.341.470</u>	<u>-</u>

*Leasehold obligations*

	Lease liability SG 23.0.-01	Lease liability SG 23.0.-02	Total
	€	€	€
Increase of lease liability SG 23.0.-01	2.500.000	2.500.000	5.000.000
Redemption of lease liability SG 23.0.-01	-359.991	-285.485	-645.476
Current portion lease liability SG 23.0.-01	<u>-401.471</u>	<u>-611.583</u>	<u>-1.013.054</u>
Balance as at 31 December 2019	<u>1.738.538</u>	<u>1.602.932</u>	<u>3.341.470</u>
Interest percentage	2,35%	1,98%	
Term	60 months	42 months	

*Liabilities to other participations*

Liability to other participations	<u>62.439</u>	<u>58.442</u>
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Liability to other participations

Balance as at 1 January	58.442	55.757
Increase of liability to other participations	<u>3.997</u>	<u>2.685</u>
Balance as at 31 December	<u>62.439</u>	<u>58.442</u>
Interest percentage	6%	6%
Term	3-4 yrs	4-5 yrs

*Other long-term liabilities*

Government loan Norway	-	201.311
Other long-term liability	<u>182.611</u>	<u>-</u>
	<u>182.611</u>	<u>201.311</u>

	<u>2019</u>	<u>2018</u>
	€	€
<u>Government loan Norway</u>		
Balance as at 1 January	201.311	-
Increase of other long-term liability	-	201.311
Repayment other long-term liability	<u>-201.311</u>	<u>-</u>
Balance as at 31 December	<u>-</u>	<u>201.311</u>
Interest percentage	4,7%	4,7%
Term		6 yrs
	<u>2019</u>	<u>2018</u>
	€	€
<u>Other long-term liability</u>		
Balance as at 1 January	<u>-</u>	<u>-</u>
<i>Movements</i>		
Increase of other long-term liability	<u>182.611</u>	<u>-</u>
Balance as at 31 December		
Other long-term liability	<u>182.611</u>	<u>-</u>
Balance as at 31 December	<u>182.611</u>	<u>-</u>
Interest percentage	4,7%	
Term	4,1 yrs	
<b><i>Short-term liabilities</i></b>		
	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Payables to banks</i>		
Payables to banks	-	129.296
Current portion of long-term debt	<u>1.013.054</u>	<u>-</u>
	<u>1.013.054</u>	<u>129.296</u>
<i>Current portion of long-term debt</i>		
Short-term portion lease liability SG 23.0.-01	401.471	-
Short-term portion lease liability SG 23.0.-02	<u>611.583</u>	<u>-</u>
	<u>1.013.054</u>	<u>-</u>
<i>Liabilities to other participations</i>		
Welkom Beheer B.V., current account	<u>232.945</u>	<u>117.607</u>

*Payables relating to taxes and social security contributions*

Wage tax	78.517	54.367
Social security premiums	30.085	19.174
	<u>108.602</u>	<u>73.541</u>

*Construction contracts*

Capitalized expenses construction contracts	-799.655	-
Invoiced installments	1.547.500	-
Allocated result	-158.289	-
	<u>589.556</u>	<u>-</u>

<u>31-12-2019</u>	<u>31-12-2018</u>
€	€

*Accruals and deferred income*

Holiday allowance	188.181	90.250
Outstanding Holidays	43.396	37.328
Misc prepaid expenses	35.184	-
Miscellaneous	646.209	82.695
Accrued income	139.421	372.770
Costs still to be expected for projects	264.066	966.462
Invoices still to be received	3.449.377	1.296.286
Interest expenses	8.679	-
	<u>4.774.513</u>	<u>2.845.791</u>



## Off-balance-sheet rights, obligations and arrangements

### *Disclosure of contingent arrangements*

The facilities with the ABN AMRO Bank applies to Van Aalst Group B.V. and its Dutch subsidiaries. The maximum credit in current account amounts to € 1.800.000.

The facilities each have a guarantee facility of € 2.500.000.

For this facilities the following collateral has been granted:

- Possessory pledge of stocks and inventories;
- Silent pledge of accounts receivable.

### *Disclosure of off-balance sheet commitments*

Rental obligations relate to the lease and amount to € 45.000 on an annual basis.

### *Disclosure of contingent liabilities on behalf of group companies*

Rental obligations relating to office rent amount to € 124.000 on an annual basis.

### *The off-balance sheet liabilities relating to the fiscal unity*

In connection with the existence of a fiscal unity for corporate income tax as well as value added tax, the company is severally liable for the corporate income tax and value added tax liabilities of the fiscal unity in The Netherlands

### *Off-balance sheet commitments relating to guarantees*

It is common practice to The Van Aalst Group B.V. and her subsidiaries to come to the specific payment arrangements with their clients, based on the progress of the projects. It is therefore not unusual to agree to prepayments which are backed by a prepayment guarantee from our banker.

On december 31th, 2019 ABN AMRO Bank had an outstanding amount of bank guarantees on behalf of the Van Aalst Group of € 2.138.703.

### *Assets and liabilities not recognised in balance sheets: Operating lease commitments: Breakdown maturity*

	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
Minimal lease payments of operational leases with a maturity within one year	1.095.170	-
Minimal lease payments of operating leases with a maturity exceeding one year and within five years	<u>3.406.359</u>	-
Total of minimal lease payments of operating leases	<u><u>4.501.529</u></u>	<u><u>-</u></u>

**3.5 Notes to the consolidated profit and loss account**

	<u>2019</u>	<u>2018</u>
	€	€
<b><i>Net turnover</i></b>		
Rental revenues	5.639.573	1.684.751
Cement mixers revenues	3.906.124	-
Project revenues	8.876.225	10.514.378
Replacements/spareparts revenues	1.002.777	773.187
Miscellaneous	55.755	68.238
Engineering assistance revenues	1.600	9.878
	<u>19.482.054</u>	<u>13.050.432</u>
<b><i>Cost of sales</i></b>		
Project expenses	7.534.080	6.203.502
Temporary staff	1.482.789	968.841
Transport costs	88.098	87.409
Cost of sales miscellaneous (replacements/spareparts)	1.635.750	725.295
Other project costs	-269.109	1.142.373
Travel expenses	90.709	153.068
Commission	107.090	182.998
Movement in warranty provision	259.790	48.825
Exchange rate and payment differences	-38.193	-41.537
Movement in commissioning provision	-10.000	-120.000
	<u>10.881.004</u>	<u>9.350.774</u>
<b><i>Expenses work contracted out and other external expenses</i></b>		
<i>Cost of work contracted out</i>		
External services and subcontractors	<u>677.757</u>	<u>19.729</u>
<b><i>Wages and salaries</i></b>		
Salaries and wages	2.073.674	1.324.463
Re-charged salaries and wages	-	-69.688
	<u>2.073.674</u>	<u>1.254.775</u>

**Average number of employees**

2019

	Active within the Netherlands	Active outside the Netherlands	Total
Engineering	1,00	5,00	6,00
Management	4,00	2,00	6,00
Project management	13,00	2,00	15,00
Sales	3,00	1,00	4,00
Support and warehouse	14,00	-	14,00
<b>Average number of employees</b>	<b>35,00</b>	<b>10,00</b>	<b>45,00</b>

2018

	Active within the Netherlands	Active outside the Netherlands	Total
Engineering	-	1,00	1,00
Management	4,00	2,00	6,00
Project management	5,00	2,00	7,00
Sales	1,00	1,00	2,00
Support and warehouse	3,00	-	3,00
<b>Average number of employees</b>	<b>13,00</b>	<b>6,00</b>	<b>19,00</b>

**Social security charges**

	2019 €	2018 €
Social security charges	316.533	193.461
Wage tax refund (WBSO)	-199.132	-190.372
	<u>117.401</u>	<u>3.089</u>

**Pension contributions**

Other pension contributions	<u>192.198</u>	<u>115.186</u>
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**Amortisation of intangible fixed assets**

Amortization costs of development	397.147	356.398
Amortisation costs concessions and licenses	15.000	15.000
Amortisation costs of goodwill acquired from third party	<u>137.701</u>	<u>25.516</u>
	<u>549.848</u>	<u>396.914</u>

	<u>2019</u>	<u>2018</u>
	€	€
<b><i>Depreciation of property, plant and equipment</i></b>		
Buildings and land	9.921	5.980
Inventory	16.288	-
Vehicles	63.753	50.122
Other fixed assets	<u>857.754</u>	<u>423.244</u>
	947.716	479.346
Book profit vehicles	<u>6.163</u>	<u>-743</u>
	<u><u>953.879</u></u>	<u><u>478.603</u></u>
<b><i>Other operating expenses</i></b>		
Other expenses of employee benefits	459.751	316.413
Housing expenses	437.713	144.995
Operating and machine expenses	59.196	1.034
Selling expenses	791.824	407.120
Car expenses	111.442	54.242
Office expenses	281.312	153.670
General expenses	<u>918.666</u>	<u>778.701</u>
	<u><u>3.059.904</u></u>	<u><u>1.856.175</u></u>
<b><i>Other expenses of employee benefits</i></b>		
Third party services	203.346	180.383
Recruitment expenses	98.786	67.297
Travelling and entertainment	54.762	26.533
Study and training expenses	48.498	13.288
Other staff expenses	30.747	15.330
Canteen expenses	16.291	13.012
Other allowances	4.417	-20
Industrial clothing	2.783	133
Motor car allowance	<u>121</u>	<u>457</u>
	<u><u>459.751</u></u>	<u><u>316.413</u></u>

	<u>2019</u>	<u>2018</u>
	€	€
<i>Housing expenses</i>		
Rent	267.726	111.990
Gas, water and electricity	96.564	12.040
Maintenance buildings	58.080	20.255
Cleaning	8.760	-
Other housing expenses	6.413	710
Property tax	170	-
	<u>437.713</u>	<u>144.995</u>
<i>Operating and machine expenses</i>		
Small investments inventory	24.533	648
Repair and maintenance of inventory	22.999	386
Other expenses inventory	10.572	-
Tool expenses	1.092	-
	<u>59.196</u>	<u>1.034</u>
<i>Selling expenses</i>		
Selling expenses foreign offices	253.026	125.810
Exhibitions and fairs	128.036	72.333
Write off doubtful debtor	80.341	-
Patent expenses	68.141	24.601
Travelling and entertainment	60.222	99.703
Addition to provision doubtful debtor	53.917	-
Freight	38.601	1.535
Engineering	34.217	3.251
Credit insurance	28.667	25.053
Advertising	20.731	13.748
Miscellaneous	11.036	41.086
Representation expenses	9.240	-
Visual merchandising	5.649	-
	<u>791.824</u>	<u>407.120</u>

	<u>2019</u>	<u>2018</u>
	€	€
<i>Car expenses</i>		
Fuel	48.410	14.393
Repair and maintenance	17.231	10.491
Other car expenses	15.797	7.049
Insurance	9.762	7.171
Road tax	8.389	4.236
Private use cars	7.400	8.754
Fines	3.760	2.148
Operational lease cars	693	-
	<u>111.442</u>	<u>54.242</u>
<i>Office expenses</i>		
Automation expenses	103.718	67.685
Office supplies	96.475	34.381
Telephone, fax and internet	42.005	33.369
Other office expenses	24.218	8.191
Repair and maintenance office furniture	10.440	5.085
Printed matter	4.010	4.938
Mail and postage	446	21
	<u>281.312</u>	<u>153.670</u>
<i>General expenses</i>		
Management fee	380.000	300.000
Insurance	198.369	113.573
Audit costs, other non-audit services	156.511	127.984
Consultancy	106.506	178.746
QHSE expenses	27.767	14.039
Subscriptions	19.509	11.830
Bank expenses	14.333	15.898
Donations	11.754	11.250
Other general expenses	3.152	2.799
Notarial expenses	812	-
Miscellaneous expenses	-47	2.582
	<u>918.666</u>	<u>778.701</u>

	<u>2019</u>	<u>2018</u>
	€	€
<b>Financial income</b>		
Interest and similar expenses	-542.582	-264.533
Currency translation differences	<u>-103.788</u>	<u>49.245</u>
	<u><u>-646.370</u></u>	<u><u>-215.288</u></u>
<i>Interest and similar expenses</i>		
Interest loans contracted	172.202	149.128
Interest current account shareholder	25.666	-
Interest other liabilities	226.457	-
Bank interest	100.225	115.405
Other interest expenses	<u>18.032</u>	<u>-</u>
	<u><u>542.582</u></u>	<u><u>264.533</u></u>
Interest loans contracted Welkom Beheer B.V., lening	<u><u>172.202</u></u>	<u><u>149.128</u></u>
Interest current account shareholder Welkom Beheer B.V., current account	<u><u>25.666</u></u>	<u><u>-</u></u>
Interest other liabilities NPEX, loan	191.683	-
Bond expenses	<u>34.774</u>	<u>-</u>
	<u><u>226.457</u></u>	<u><u>-</u></u>
Other interest expenses Bond expenses	14.364	-
Other interest expenses	<u>3.668</u>	<u>-</u>
	<u><u>18.032</u></u>	<u><u>-</u></u>
<b>Income tax expense</b>		
Deferred taxes	-242.683	11.781
Income tax expense from current financial year	<u>280.646</u>	<u>183.287</u>
	<u><u>37.963</u></u>	<u><u>195.068</u></u>

	<u>2019</u>	<u>2018</u>
	€	€
<b><i>Result from participations</i></b>		
Mulder Europe B.V.	-	35.319
Van Aalst Houston LLC, liquidation	-	-6.504
Van Aalst Singapore Pte. Ltd., liquidation	-	10.468
	<u>-</u>	<u>39.283</u>
<b><i>Minority interest</i></b>		
Cargomaxx Drilling B.V.	722	610
Safeway B.V.	-22.322	6.720
Techano Group AS	-181.419	114.168
	<u>-203.019</u>	<u>121.498</u>

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**4.1 Corporate balance sheet as at 31 December 2019***(After proposal appropriation of result)*

	31-12-2019		31-12-2018	
	€	€	€	€
<b>ASSETS</b>				
<b>Fixed assets</b>				
<i>Intangible assets</i>				
Concessions and licenses	30.000		45.000	
Goodwill acquired from third party	<u>554.890</u>		<u>224.247</u>	
		584.890		269.247
<i>Property, plant and equipment</i>				
Furniture, fixtures and fittings		245.933		245.933
<i>Financial assets</i>		3.084.064		3.268.830
<b>Current assets</b>				
<i>Receivables</i>				
Receivables from group companies	13.637.852		7.184.698	
Taxes and social security charges	910.189		758.441	
Current account shareholders	-		38.834	
Other accounts receivable	857		857	
Accrued income and prepaid expenses	<u>-</u>		<u>506.233</u>	
		14.548.898		8.489.063
<i>Cash and cash equivalents</i>		566.390		551.226
Total assets		<u>19.030.175</u>		<u>12.824.299</u>

	31-12-2019		31-12-2018	
	€	€	€	€
<b>LIABILITIES</b>				
<b>Equity</b>				
Share capital paid called up	27.272		27.272	
Share premium reserve	7.727.479		7.727.479	
Legal and statutory reserves	4.466.427		2.834.197	
General reserve	-210.646		298.677	
		12.010.532		10.887.625
<b>Long-term liabilities</b>				
Bond loans		4.999.000		-
<b>Short-term liabilities</b>				
Trade payables	226.654		48.513	
Liabilities to group companies	1.770.354		1.788.153	
Liabilities to other participations	-		100.008	
Other liabilities and accrued expenses	23.635		-	
		2.020.643		1.936.674
<b>Total liabilities</b>		<u>19.030.175</u>		<u>12.824.299</u>

**4.2 Corporate abridged statement of income and expenses for the year 2019**

	2019		2018	
	€	€	€	€
Result from participations	1.518.002		82.622	
Company result after taxes	<u>-395.095</u>		<u>-366.874</u>	
Net result after taxation		<u>1.122.907</u>		<u>-284.252</u>

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## 4.3 Notes to the company-only financial statements

### *General accounting principles*

#### **The accounting standards used to prepare the financial statements**

The corporate financial statement is drawn up in accordance with the provisions of Title 9, Book 2 of the Dutch Civil Code and the firm pronouncements in the Dutch Accounting Standards, as published by the Dutch Accounting Standards Board ('Raad voor de Jaarverslaggeving').

Assets and liabilities are generally valued at historical cost, production cost or at fair value at the time of acquisition. If no specific valuation principle has been stated, valuation is at historical cost.

#### **Conversion of amounts denominated in foreign currency**

Except where otherwise stated all amounts in the report are in euro (€).

Assets and liabilities in foreign currencies are converted into euro at the spot rates of exchange prevailing at balance sheet date. Translation differences are taken to the profit and loss account

### *Accounting principles*

#### **Intangible assets**

Intangible fixed assets are stated at historical cost less amortisation. Impairments are taken into consideration; this is relevant in the event that the carrying amount of the asset is higher than its realisable value.

#### **Other tangible assets**

Tangible fixed assets are valued at acquisition costs or production costs plus additional costs less straight-line depreciation based on the expected life, unless stated otherwise. Impairments expected on the balance sheet date are taken into account.

#### **Financial assets**

Participations, over which significant influence can be exercised, are valued according to the net asset value method. In the event that 20% or more of the voting rights can be exercised, it may be assumed that there is significant influence.

The net asset value is calculated in accordance with the accounting principles that apply for these financial statements; with regard to participations in which insufficient data is available for adopting these principles, the valuation principles of the respective participation are applied.

If the valuation of a participation based on the net asset value is negative, it will be stated at nil. If and insofar as Van Aalst Group B.V. can be held fully or partially liable for the debts of the participation, or has the firm intention of enabling the participation to settle its debts, a provision is recognised for this.

Newly acquired participations are initially recognised on the basis of the fair value of their identifiable assets and liabilities at the acquisition date. For subsequent valuations, the principles that apply for these financial statements are used, with the values upon their initial recognition as the basis.

The amount by which the carrying amount of the participation has changed since the previous financial statements as a result of the net result achieved by the participation is recognised in the corporate profit and loss account.

Participations over which no significant influence can be exercised are valued at historical cost. The result represents the dividend declared in the reporting year, whereby dividend not distributed in cash is valued at fair value.

In the event of an impairment loss, valuation takes place at the recoverable amount; an impairment is recognised and charged to the corporate profit and loss account.

Receivables recognised under financial fixed assets are initially valued at the fair value less transaction costs. These receivables are subsequently valued at amortised cost price, which is, in general, equal to the nominal value. For determining the value, any depreciation is taken into account.

Deferred tax assets are recognised for all deductible temporary differences between the value of the assets and liabilities under tax regulations on the one hand and the accounting policies used in these financial statements on the other, on the understanding that deferred tax assets are only recognised insofar as it is probable that future taxable profits will be available to offset the temporary differences and available tax losses.

The calculation of the deferred tax assets is based on the tax rates prevailing at the end of the reporting year or the rates applicable in future years, to the extent that they have already been enacted by law.

Deferred tax assets are valued at their nominal value.

### **Receivables**

Receivables are initially valued at the fair value of the consideration to be received. Receivables are subsequently valued at the amortised cost price. If there is no premium or discount and there are no transaction costs, the amortised cost price equals the nominal value of the accounts receivable. If payment of the receivable is postponed under an extended payment deadline, fair value is measured on the basis of the discounted value of the expected revenues. Interest gains are recognised using the effective interest method. Provisions for bad debts are deducted from the carrying amount of the receivable.

### **Current liabilities**

On initial recognition current liabilities are recognised at fair value. After initial recognition current liabilities are recognised at the amortised cost price, being the amount received taking into account premiums or discounts and minus transaction costs. This is usually the nominal value.

### **Amortisation of intangible assets and depreciation of property, plant and equipment**

Intangible fixed assets, including goodwill, and tangible fixed assets are depreciated or amortised from the date of initial use over the expected future economic life of the asset, while taking into account any applicable restrictions with respect to buildings, investment property, other tangible fixed assets and capitalised goodwill. Land is not depreciated.

Future depreciation and amortisation is adjusted if there is a change in estimated future useful life.

Gains and losses from the occasional sale of property, plant or equipment are included in depreciation.

#### **Other operating expenses**

Costs are determined on a historical basis and are attributed to the reporting year to which they relate.

#### **Interest expenses and related expenses**

Interest expenses are recognised on a pro rata basis, taking account of the effective interest rate of the liabilities to which they relate. In accounting for interest expenses, the recognised transaction expenses for loans received are taken into consideration.

#### **Income tax expense**

Tax on the result is calculated based on the result before tax in the corporate profit and loss account, taking account of the losses available for set-off from previous financial years (to the extent that they have not already been included in the deferred tax assets) and exempt profit components and after the addition of non-deductible costs. Due account is also taken of changes which occur in the deferred tax assets and deferred tax liabilities in respect of changes in the applicable tax rate.

In the financial statements of group companies a tax charge is calculated on the basis of the accounting result. The corporate income tax that is due by these group companies is charged into the current accounts with Van Aalst Group B.V.

#### **Share in results of participating interests**

The result is the amount by which the carrying amount of the participation has changed since the previous financial statements as a result of the earnings achieved by the participation to the extent that this can be attributed to Van Aalst Group B.V.

#### 4.4 Notes to the company balance sheet

##### Fixed assets

##### Intangible assets

	Concessions and licenses	Goodwill ac- quired from third party	Total
	€	€	€
Book value as at 1 January 2019	45.000	224.247	269.247
Additions	-	468.344	468.344
Amortisations	-15.000	-137.701	-152.701
Book value as at 31 December 2019	<u>30.000</u>	<u>554.890</u>	<u>584.890</u>
Amortisation percentages	<u>20%</u>	<u>20%</u>	

##### Property, plant and equipment

	Furniture, fixtures and fittings
	€
Balance as at 1 January 2019	
Cost or manufacturing price	<u>245.933</u>
Book value as at 1 January 2019	<u>245.933</u>
<i>Movements</i>	
Balance movements	<u>-</u>
Balance as at 31 December 2019	
Cost or manufacturing price	<u>245.933</u>
Book value as at 31 December 2019	<u>245.933</u>

	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<b>Financial assets</b>		
Participations in group companies	2.237.125	2.599.176
Deferred tax assets	622.546	553.940
Other amounts receivable	<u>224.393</u>	<u>115.714</u>
	<u><u>3.084.064</u></u>	<u><u>3.268.830</u></u>

*List of participations*

	<u>Share in issued capital in %</u>
Cargomaxx B.V., Dordrecht	100,00
Cargomaxx Drilling B.V., Dordrecht	96,11
Van Aalst Marine & Offshore B.V., Dordrecht	100,00
Safeway B.V., Dordrecht	97,50
Techano Group AS, Norway	50,01
Mulder Europe B.V., Dordrecht	100,00

	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Participations in group companies</i>		
Cargomaxx B.V.	342.054	344.054
Cargomaxx Drilling B.V.	-182.096	-164.252
Van Aalst Marine & Offshore B.V.	2.813.935	3.910.965
Safeway B.V.	-687.674	-1.558.248
Techano Group AS	190.077	-
Mulder Europe B.V.	<u>-239.171</u>	<u>66.657</u>
	<u><u>2.237.125</u></u>	<u><u>2.599.176</u></u>

*Deferred tax assets*

Deferred tax asset	<u>622.546</u>	<u>553.940</u>
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	<u>2019</u>	<u>2018</u>
	€	€
<u>Deferred tax asset</u>		
Balance as at 1 January	553.940	373.661
Increasing	<u>68.606</u>	<u>180.279</u>
Balance as at 31 December	<u><u>622.546</u></u>	<u><u>553.940</u></u>



	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Other amounts receivable</i>		
Mulder Europe B.V., subordinated loan	124.393	115.714
Mulder Europe B.V., loan	<u>100.000</u>	<u>-</u>
	<u>224.393</u>	<u>115.714</u>
	<u>2019</u>	<u>2018</u>
	€	€
<u>Mulder Europe B.V., subordinated loan</u>		
Book value as at 1 January	115.714	-
Additions in financial year	<u>8.679</u>	<u>115.714</u>
Book value as at 31 December	<u>124.393</u>	<u>115.714</u>
<u>Mulder Europe B.V., loan</u>		
Book value as at 1 January	<u>-</u>	<u>-</u>
<i>Movements</i>		
Additions in financial year	<u>100.000</u>	<u>-</u>
Balance as at 31 December		
Principal value	<u>100.000</u>	<u>-</u>
Book value as at 31 December	<u>100.000</u>	<u>-</u>
<b><i>Current assets</i></b>		
	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Receivables from group companies</i>		
Safeway B.V., current account	12.854.530	6.573.580
Cargomaxx B.V., current account	165.755	55.065
Cargomaxx Drilling B.V., current account	471.127	481.779
Techano Group AS, current account	<u>146.440</u>	<u>74.274</u>
	<u>13.637.852</u>	<u>7.184.698</u>

On the current account 2% interest is allocated.  
No repayment obligation has been agreed upon.

	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Taxes and social security charges</i>		
Value added tax	801.231	755.433
Company tax	<u>108.958</u>	<u>3.008</u>
	<u>910.189</u>	<u>758.441</u>
<i>Current account shareholders</i>		
W. van Aalst, current account	<u>-</u>	<u>38.834</u>
<i>Other debtors</i>		
Van Aalst Foundation	<u>857</u>	<u>857</u>
<i>Accrued income and prepaid expenses</i>		
Other amounts still to be received	-	504.993
Miscellaneous prepaid expenses	<u>-</u>	<u>1.240</u>
	<u>-</u>	<u>506.233</u>
<b>Cash and cash equivalents</b>		
ABN-AMRO bank, current account (EUR)	437.367	646.586
ABN-AMRO bank, current account (USD)	<u>129.023</u>	<u>-95.360</u>
	<u>566.390</u>	<u>551.226</u>
<b>Equity</b>		
<i>Share capital paid called up</i>		
Issued and fully paid up:		
- 18.000 shares A of € 1.		
- 9.272 shares B of € 1.		
	<u>2019</u>	<u>2018</u>
	€	€
<i>Share premium reserve</i>		
Balance as at 1 January	7.727.479	7.727.479
Movements	<u>-</u>	<u>-</u>
Balance as at 31 December	<u>7.727.479</u>	<u>7.727.479</u>

	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Legal and statutory reserves</i>		
Legal reserve participating interest	4.466.279	2.834.049
Other legal reserves	<u>148</u>	<u>148</u>
	<u>4.466.427</u>	<u>2.834.197</u>
	<u>2019</u>	<u>2018</u>
	€	€
<u>Legal reserve participation</u>		
Balance as at 1 January	2.834.049	2.862.877
Addition in financial year	<u>1.632.230</u>	<u>-28.828</u>
Balance as at 31 December	<u>4.466.279</u>	<u>2.834.049</u>
<u>Other legal reserves</u>		
Balance as at 1 January	148	-
Addition in financial year	<u>-</u>	<u>-286</u>
	148	-286
Currency translation differences	<u>-</u>	<u>434</u>
Balance as at 31 December	<u>148</u>	<u>148</u>
<i>General reserve</i>		
Balance as at 1 January	298.677	554.101
Appropriation of result	1.122.907	-284.252
Movement of legal reserve	<u>-1.632.230</u>	<u>28.828</u>
Balance as at 31 December	<u>-210.646</u>	<u>298.677</u>
<b><i>Long-term liabilities</i></b>		
	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Bond loans</i>		
Bond loan, NPEX	<u>4.999.000</u>	<u>-</u>

	<u>2019</u>	<u>2018</u>
	€	€
<u>Bond loan, NPEX</u>		
Balance as at 1 January	-	-
<i>Movements</i>		
Increase of other bonds and private loans	<u>4.999.000</u>	<u>-</u>
Balance as at 31 December		
Other debentures and private loan 1	<u>4.999.000</u>	<u>-</u>
Balance as at 31 December	<u>4.999.000</u>	<u>-</u>
Interest percentage	7,5%	
Term	19-12-2024	
<b><i>Short-term liabilities</i></b>		
	<u>31-12-2019</u>	<u>31-12-2018</u>
	€	€
<i>Liabilities to group companies</i>		
Van Aalst Marine & Offshore B.V., current account	<u>1.770.354</u>	<u>1.788.153</u>
On the current accounts 2% interest is allocated. No repayment obligation has been agreed upon.		
<i>Liabilities to other participations</i>		
Welkom Beheer B.V., current account	<u>-</u>	<u>100.008</u>
<i>Other liabilities and accrued expenses</i>		
Miscellaneous prepaid expenses	<u>23.635</u>	<u>-</u>

## **Off-balance-sheet rights, obligations and arrangements**

### ***The off-balance sheet liabilities relating to the fiscal unity***

In connection with the existence of a fiscal unity for corporate income tax as well as value added tax, the company is severally liable for the corporate income tax and value added tax liabilities of the fiscal unity in The Netherlands.

### **Appropriation of appropriation of result**

The management of the company proposes to appropriate the result as follows:

The appropriation of profit for the year 2019 in the amount of € 1.122.907 will be added to the general reserves.

This proposal needs to be determined by the General Meeting, but has already been processed in anticipation in the annual accounts 2019 for the company.

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## 4.5 Notes to the corporate profit and loss account

Dordrecht, 16 July 2020

Van Aalst Group B.V.

Welkom Beheer B.V.

Represented by:

G.A.W. van Aalst

Director

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## 5 Independent auditors' report

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